Summer 2006

Southeastern Law Librarian Summer 2006

SEAALL

Click here to let us know how access to this document benefits you.

Follow this and additional works at: https://uknowledge.uky.edu/seaall_news

Part of the Law Librarianship Commons

Repository Citation

SEAALL, "Southeastern Law Librarian Summer 2006" (2006). Newsletters. 149.
https://uknowledge.uky.edu/seaall_news/149

This Newsletter is brought to you for free and open access by the SEAALL Archive at UKnowledge. It has been accepted for inclusion in Newsletters by an authorized administrator of UKnowledge. For more information, please contact UKnowledge@lsv.uky.edu.
ANNE'S PRESIDENTIAL PONDERINGS

Anne Klinefelter, President

Great to see so many of you in St. Louis!

One announcement made at the SEAALL Business Meeting was that our Members At Large, Grace Mills and Virginia Smith will be sending you a short member survey this fall. When you get the email survey, please take the time to respond so that SEAALL can use the answers as a basis for strategic planning.

As you may know, SEAALL has a healthy treasury, and we want to know how you would like us to spend it. SEAALL has increased our scholarship allocations in recent years, including contributing to AALL scholarship initiatives. What more would you like to SEAALL do? How can our organization better support your work? - your career? - you? How can we better diversify our membership, particularly by reaching out to government and law firm librarians who form a minority of our members? When that survey comes, be ready with your blue sky ideas!

The minutes from the July Business Meeting provide a great snapshot of much of what is happening in SEAALL. Please take a look! I continue to be impressed with the energy, creativity, leadership, and service SEAALL members share through this association.

Kudos to all!
The Southeastern Law Librarian (ISSN 0272-7560) is the official publication of the Southeastern Chapter of the American Association of Law Libraries. It is published quarterly and is distributed free to all SEAALL members. Editorial comments or submissions should be sent to:

Steven Melamut
Information Technology Services Librarian
Kathrine R. Everett Law Library
University of North Carolina
Chapel Hill, NC 27599-3385
(919)-962-1195
melamut@email.unc.edu

Submissions may be sent in hardcopy or electronic format. Direct transmission via electronic mail is preferred, but all standard size diskettes are acceptable, if delivered in IBM-based Wordperfect, Word, or plain ASCII format.

Newsletter Deadlines are:
Winter January 30, 2006
Spring April 30, 2006
Summer July 31, 2006
Fall November 30, 2006

The opinions in the columns are those of the authors and do not necessarily represent those of SEAALL. The Southeastern Law Librarian is not copyrighted; however, permission should be sought from the authors and credit given when quoting or photocopying materials from the publication.

### Contents

<table>
<thead>
<tr>
<th>Page</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Anne's Presidential Ponderings</td>
</tr>
<tr>
<td>2</td>
<td>Southeastern Law Librarian</td>
</tr>
<tr>
<td>3</td>
<td>SEAALL Officers</td>
</tr>
<tr>
<td>4</td>
<td>SEAALL Briefs</td>
</tr>
<tr>
<td>5</td>
<td>From The Editor</td>
</tr>
<tr>
<td>6</td>
<td>Call For Seaall Nominations</td>
</tr>
<tr>
<td>7</td>
<td>Willy Wonka and the Rare Book School</td>
</tr>
<tr>
<td>8</td>
<td>SEAALL Government Relations Committee</td>
</tr>
<tr>
<td>9</td>
<td>Research Means...</td>
</tr>
<tr>
<td>10</td>
<td>AALL Government Relations Committee</td>
</tr>
<tr>
<td>10</td>
<td>Meeting Minutes</td>
</tr>
<tr>
<td>11</td>
<td>SEAALL Financial Statement</td>
</tr>
<tr>
<td>12</td>
<td>Notes on the financial report</td>
</tr>
<tr>
<td>14</td>
<td>SEAALL Committees 2005-2006</td>
</tr>
</tbody>
</table>
SEAALL OFFICERS

PRESIDENT
Anne Klinefelter
Associate Director and Clinical Professor of Law
Kathrine R. Everett Law Library
University of North Carolina at Chapel Hill
Campus Box #3385
Chapel Hill, NC 27599
Telephone: (919) 962-6202
Fax: (919) 962-1193
E-mail: klinefel@email.unc.edu

VICE-PRESIDENT/PRESIDENT-ELECT
Kenneth J. Hirsh
Director of Computing Services
Duke University School of Law
Box 90366
Durham, NC 27708-0366
Telephone: (919) 613-7155
Fax: (919) 613-7231
Email: ken@law.duke.edu

SECRETARY
Sally Wambold
Technical Services Librarian
Law School Library
University of Richmond
Richmond, VA 23173
Telephone: (804) 289-8226
Fax: (804) 287-1845
Email: swambold@richmond.edu

TREASURER
John P. Bissett
Catalog Librarian
Washington and Lee University
Lewis Hall
Lexington, Va. 24450
Phone: (540) 458-8546
Fax: (540) 458-8967
Email: bissettj@wlu.edu

IMMEDIATE PAST PRESIDENT
Pamela E. Deemer
Assistant Law Librarian, Cataloging & Acquisitions Services
Emory University
Hugh F. MacMillan Law Library
1301 Clifton Road
Atlanta, GA 30322-2780
Phone: (404) 727-0850
Email: libped@law.emory.edu

MEMBERS-AT-LARGE
Grace M. Mills
Director
Florida A & M University, College of Law Library
One North Orange Avenue
Orlando, FL 32801
Telephone: (407) 254-3271
Fax: (407) 254-3273
Email: grace.mills@famu.edu

Virginia L. Smith
Director of Information Resources
Womble Carlyle Sandridge & Rice
One West Fourth Street
Winston-Salem, NC 27101
Phone: (336) 721-3794
Fax: (336) 726-9015
Email: vsmith@wcsr.com
Florida

Nova Southeastern University

We recently added two new staff members. **Robert Hudson**, Reference & Instructional Services Librarian, joined the staff in June 2006 while **Meg Kribble** joined the staff as a Reference Librarian in July.

Kentucky

University of Kentucky

**Helane Davis** has been appointed as Law Library Director and Assistant Professor of Law at the Alvin D. Evans Law Library, University of Kentucky College of Law. Previously, she was Associate Director and Head of Public Services, and Interim Director of the Library.

North Carolina

University of North Carolina School of Law

After over 21 years as Director, **Laura N. Gasaway** left the Kathrine R. Everett Law Library this July to become Associate Dean for Academic Affairs of the University of North Carolina School of Law. With 38 years as a law librarian and 34 years as a library director, Lolly is well known as a leader in librarianship and in the legal profession, particularly as an expert on libraries and copyright. **Anne Klinefelter**, the library’s Associate Director, is now serving as Acting Director. A search for the permanent director will be conducted beginning in the fall.

**Steve Melamut** has been tapped to serve as Acting Assistant Dean for Information Technology in the UNC School of Law. Steve has been the Information Technology Services Librarian for the past two years in the Law Library at UNC, and was previously Reference/Internet Services Librarian. Steve continues to support the Law Library (and SEAALL) while he takes on new responsibilities in his acting role.

Tennessee

University of Tennessee

**Sibyl Marshall** was recently appointed Head of Public Services at the University of Tennessee Joel A. Katz Law Library. She had previously served as both Reference Librarian and Acting Head of Public Services. Prior to coming to UT she was a Reference Librarian at Mercer University Law Library.

**Patti Ogden** has joined the faculty of the University of Tennessee Joel A. Katz Law Library as Reference and Educational Services Librarian. Prior to coming to UT she was a Research Librarian at the University of Notre Dame Law Library.
Please think about submitting articles and news to the newsletter. Share interesting projects and news from your library with the SEAALL membership. Make this your newsletter!!

We are trying new types of articles and content, so your feedback is important.

Send your submission or comments to melamut@email.unc.edu

Thank you to Maureen Eggert from Wake Forest University School of Law and Margaret Hall from the University of North Carolina School of Law for contributing photographs taken at AALL in St Louis.
CALL FOR SEAALL NOMINATIONS

Do you know someone (including yourself) who is ready to give back to the SEAALL Chapter through service as an officer? It is a wonderful way to contribute to the professional development of fellow law librarians and to improve services to library users. Service as a SEAALL officer also provides an excellent opportunity to enhance the professional growth of members who have demonstrated leadership ability.

The Nominations Committee seeks your input on nominations for the following SEAALL positions:

Vice President/President-Elect

Treasurer

Member at Large

Detailed information regarding terms of office and duties of these offices is available in the SEAALL Handbook at: http://www.aallnet.org/chapter/seaall/handbook/

We encourage SEAALL members to contact any member of the Nominations Committee by October 15 with the names of SEAALL colleagues you think would be qualified candidates for these positions. We appreciate your help!

Carol Avery Nicholson, Chair, Nominations Committee
University of North Carolina at Chapel Hill
Carol_Nicholson@unc.edu

Carol Billings
Law Library of Louisiana
cbillings@lasc.org

Kathy Crosslin
Kilpatrick Stockton LLP
kcrosslin@kilpatrickstockton.com

Patricia Kidd
Howard University
pakidd@law.howard.edu

Pedro Padilla-Rosa
University of Puerto Rico
ppadilla@law.upr.edu
Imagine if Willy Wonka not only owned chocolate factories but also operated other places that were near and dear to your heart. Turns out, he does. Well, for book lovers anyway (and, really, who else matters?). It’s called The Rare Book School and last June I was able to attend a course there, thanks to a Lucile Elliott Scholarship from SEAALL. After I returned from my adventure someone asked me how it went; I replied that it was like being let loose in Willy Wonka’s chocolate factory. I ran amuck in rare books and gorged myself on legal history for a week – with no adults in sight!

The Rare Book School was founded in 1983 and has been affiliated with the University of Virginia since 1992. Throughout the year RBS offers around 30 five-day courses, usually 5 at a time with a limit of 12 people per course. The classes focus on old and rare books, manuscripts, and special collections, and cover such topics as the history of books, the history of printing, bookbinding, cataloging, descriptive bibliography, and book illustration.

The course I took, Collecting the History of Anglo-American Law, was one that I had been pining away for ever since I became interested in law librarianship. We went on a whirlwind trip through the history of the production and distribution of law books, the principle bibliographies and reference books in the field, collection development, acquisition issues, the development of the common law, the determinants of rarity of legal books and, oh, about a hundred other topics (illegible but enthusiastically written notes available). We had a nice variety of participants in our group, which included reference librarians, catalogers, library administrators, attorneys (including two solicitors from England), rare book collectors, and a book dealer. The different perspectives and experiences among us led to many an animated discussion but, thanks to our instructors, no imbroglios.

And by the way, lest you think that just anybody teaches at the Rare Book School, our instructors were Morris Cohen, former Professor of Law and Director of the law libraries at Harvard and Yale (that was before he retired ... in 1993!) and David Warrington, Librarian for Special Collections at the Harvard Law School. They managed to run the course with the precision of a military operation, which meant we actually got through all of the materials, but at the same time kept it engaging, lively, and fun. You couldn’t find two nicer, sweeter and more welcoming guys, and I mean that sincerely.

Continued on page 12
SEAALL Government Relations Committee

A major part of the Government Relations Committee's job is to keep SEAALL members informed about what the federal government, and the state and local governments in our region, are doing to help or to hinder the free flow of information.

The national committee and representatives from AALL’s Washington Office do most of the work in updating the law library on federal issues, but there are many local matters that might be of interest to our members and that you might want to bring to colleagues attention.

The committee has members from most of the SEAALL states and territories, but we still would like the help of our members. If you would like to let others in your state and region know about a matter of interest, please contact one of the committee members listed at the end of this article.

Examples of matters of local interest in the past have included:

✦ 2004 - Florida law libraries lost court filing fee’s as a source of funding.

✦ 2005 - A North Carolina Congressman introduces a federal bill to place restrictions on gay-themed books

Current local issues that may be of interest to our members include:

✦ Florida’s continuing fight for library funding.

✦ In the past couple of months, Louisiana’s struggle for a sufficient annual budget for to its libraries was resolved successfully, preventing the layoff of 14 State Library personnel and the cancellation of the Louisiana Book Festival.

✦ Louisiana’s Senate passed a concurrent resolution that asks both the House and Senate’s Education Committees to study the possibility of creating a Louisiana Virtual Library Council

No matter where you are from, you have the opportunity to make your opinions about the Library of Congress’ patron services known by filling out their survey at http://osinsic调研.com/run/os1031oc

Alabama
Lowe, David
University of Alabama Law Library
E-mail: dlowe@law.ua.edu
Phone: (205) 348-1111

District of Columbia
Kaufman, Billie Jo
Pence Law Library, American University, DC
E-mail: bkaufman@wcl.american.edu
Phone: (202) 274-4374

Continued on page 13
“Research means that you don’t know, but are willing to find out,” Charles F. Kettering said. The name “Kettering” always brings back special memories for me. I spent a year or so between college and law school working in Dayton, Ohio, the town where Mr. Kettering lived for much of his adult life. He was so influential that the suburb of Kettering (just blocks away from my apartment) was named after him; it always seemed like there was little with which the Kettering family was not connected. And why shouldn’t it be so? After all, Mr. Kettering was a hard worker with more than 300 patents to his name. The first time I read that statement of his – that research is being willing to find something out – I thought it perfectly described my internship this summer at Georgia State’s law library.

My main interest in doing an internship was to gain practical experience, and Georgia State’s law librarians have been more than willing to help me achieve this goal. Before coming here, I essentially had no practical knowledge of how a library worked, let alone a law library. My MLIS classes to date have been more theoretical in nature. Now as I near the end of my internship time, I realize just how much I’ve learned this summer.

The internship began with in-depth tours of all of the library’s departments: public services (circulation and reference) tech services and electronic services. The librarians and staff took the time to explain their duties to me. Suddenly what I used to only have an amorphous understanding of started to become much clearer. My knowledge of the inner-workings of a law library continued to grow as I began working on a variety of projects: from migrating books’ acquisitions holdings to their permanent holding records to researching for a literature review and helping to create new website content.

All of the projects I have been involved in this summer have helped me to prepare for when I work in a law library. After all, graduation is only about a year away. More than just prepping me for actual library tasks, I’ve also been able to get ready for library job interviews. Just recently I gave a 30 minute mock interview presentation to the librarians and staff as practice. I spoke about ways a library can help patrons who aren’t computer savvy conduct electronic research. The current trend is certainly for providing information this way, and sometimes that is the only way to find it. So now, I not only have a presentation ready for upcoming interviews, but I was able to test drive it with practicing librarians.

And finally, there was the reference desk. It is often the public face of the library, and I was assigned to work there fairly quickly. The first several shifts were a bit scary. After all, who knew what sorts of questions a patron might ask me? But as I learned what resources are available and found out that, yes, I really could answer some of the questions I was asked rather easily, it wasn’t

Continued on page 14
 ALLOW Government Relations Committee

Representative to SEAALL from the Government Relations Committee

Allow me to introduce myself. My name is Sally Wambold, and I am the new liaison to SEAALL from the Government Relations Committee of AALL.

The mission of the GRC is to “monitor all federal and state legislative, regulatory, and judicial developments, WITH THE EXCEPTION OF COPYRIGHT, that would affect the Association, law librarianship, law libraries, or the dissemination of information, and shall advise the AALL Board and the AALL Washington Affairs Office about these issues.” As the representative from the GRC to SEAALL, I invite you to advise me of any issues affecting your libraries, or SEAALL as a whole, that you feel should be brought to the attention of the Committee. At the same time, I will advise you of matters that affect SEAALL members and their libraries. Maureen Eggert, the SEAALL Government Relations Chair, and I will be in close consultation regarding the various issues that arise.

Feel free to contact me at the phone number or email address below.
Thank you!

Sally Wambold
Technical Services Librarian
Law School Library
University of Richmond VA
804-289-8226
FAX: 804-289-8226
swambold@richmond.edu

Meeting Minutes

The Executive Committee has requested that the SEAALL website include both the original minutes for the General Business Meeting in Raleigh in April 2006 as prepared by Marian Parker (approved by the members in July 2006) and the CORRECTED minutes for the same meeting so that members could read them. The minutes were passed with inaccurate information. Anne Klinefelter will ask the members to approve the CORRECTED minutes at the Annual Meeting in Baton Rouge in 2007.

The original minutes are available at: http://www.aallnet.org/chapter/seaall/minutes/2006_04_07.pdf

The corrected minutes are available at: http://www.aallnet.org/chapter/seaall/minutes/2006_04_07_revised.pdf
# SEAALL Financial Statement

## April - June 2006

### Opening Balance

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Receivables</td>
<td>$106,532.68</td>
</tr>
</tbody>
</table>

### Receipts

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2006 SEAALL Annual Meeting</td>
<td></td>
</tr>
<tr>
<td>Institute</td>
<td>$275.00</td>
</tr>
<tr>
<td>Registration</td>
<td>1,772.00</td>
</tr>
<tr>
<td>Sponsorship</td>
<td>863.32</td>
</tr>
<tr>
<td><strong>Subtotal Annual Meeting</strong></td>
<td><strong>$2,910.32</strong></td>
</tr>
<tr>
<td>Correction to last Report (arithmetic error)</td>
<td>100.00</td>
</tr>
<tr>
<td>Donations</td>
<td>5.00</td>
</tr>
<tr>
<td><strong>Subtotal Donations</strong></td>
<td><strong>5.00</strong></td>
</tr>
<tr>
<td>Membership renewals</td>
<td></td>
</tr>
<tr>
<td>Associate</td>
<td>200.00</td>
</tr>
<tr>
<td>Individual</td>
<td>1,160.00</td>
</tr>
<tr>
<td>Institutional</td>
<td>6,740.00</td>
</tr>
<tr>
<td>Student</td>
<td>50.00</td>
</tr>
<tr>
<td><strong>Subtotal Dues</strong></td>
<td><strong>$8,150.00</strong></td>
</tr>
<tr>
<td><strong>Total Receipts</strong></td>
<td><strong>$11,165.32</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>AALL 2005 Annual meeting reimbursements (Paskoff)</td>
<td>$635.00</td>
</tr>
<tr>
<td>Bank Service Charges (returned check)</td>
<td>5.00</td>
</tr>
<tr>
<td>Community Service Committee (gift certificate)</td>
<td>100.00</td>
</tr>
<tr>
<td>Contributions</td>
<td></td>
</tr>
<tr>
<td>AALL scholarships and grants</td>
<td>3,000.00</td>
</tr>
<tr>
<td>George A. Strait Minority Scholarship</td>
<td>1,500.00</td>
</tr>
<tr>
<td>Triangle Area YMCA</td>
<td>250.70</td>
</tr>
<tr>
<td><strong>Subtotal Contributions</strong></td>
<td><strong>4,750.70</strong></td>
</tr>
<tr>
<td>Florida Dept. of State (Non-profit filing fee)</td>
<td>61.25</td>
</tr>
<tr>
<td>Office Supplies</td>
<td>28.34</td>
</tr>
<tr>
<td>Postage and Delivery</td>
<td>111.69</td>
</tr>
<tr>
<td>Printing and Reproduction</td>
<td>36.25</td>
</tr>
<tr>
<td>Reimbursements</td>
<td>152.48</td>
</tr>
<tr>
<td>Scholarships and Grants</td>
<td></td>
</tr>
<tr>
<td>Lucille Elliott Scholarship</td>
<td>695.00</td>
</tr>
<tr>
<td><strong>Subtotal Scholarships</strong></td>
<td><strong>$695.00</strong></td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$52,198.56</strong></td>
</tr>
</tbody>
</table>

### Closing Balance

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank of America CD</td>
<td>$65,499.44</td>
</tr>
<tr>
<td>Fidelity Investments</td>
<td>$3,382.01</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$74,881.45</strong></td>
</tr>
</tbody>
</table>

---

Continued on Next Page
Notes on the financial report

Receipts:
The "correction to last report" is to remedy an arithmetic error in the transfer from accounting software to Excel report, a partially manual task. It was not an error in the books. The result was an under-reporting of assets in the April report.

Expenses:
The AALL 2005 annual meeting reimbursement was to our San Antonio Chapter VIP, Beth Paskoff, whose original reimbursement request had been sent to Georgia Chadwick immediately before Hurricane Katrina struck, and was never received.

SEAALL contributed $4500.00 to AALL - $1500 each to the Strait fund, the Centennial fund, and the general scholarship fund.

The final Lucille Elliot scholarship for 2005-2006 was awarded early in 2006 but was not able to be paid until later, due to the circumstances of its intended use.

Annual meeting expenses are not yet complete as some speaker reimbursement requests have not been received. To date the meeting expenses have totaled $55,278.61, while income from the meeting came to $63,720.32.

Continued from page 7

Their love of this subject and of their work shined throughout and was inescapably contagious.

Attending this course at the Rare Book School was absolutely a dream come true for me. But I could not have done it without the assistance of the Lucile Elliott scholarship, and I will be forever grateful to SEAALL for that opportunity. I plan on returning to RBS to take Introduction to Special Collections Librarianship. And possibly The Printed Book in the West To 1800. And if I take that one then I'll have to take The Printed Book in the West Since 1800.

I think SEAALL better come up with some more scholarships.
Continued from page 8

Florida
Manning, Colleen
Florida Coastal School of Law
E-mail: cmanning@fcsl.edu
Phone: (904) 680-7677

Georgia
Hudson, Chris
Hugh F. MacMillian Law Library, Emory University
E-mail: cghudson@law.emory.edu
Phone: (404) 727-0452

Kentucky
Davis, Helane
University of Kentucky Law Library
E-mail: hdayi4@email.uky.edu
Phone: (859) 257-8351

Louisiana
Huddleston, Brian
Loyola University of New Orleans School of Law
E-mail: bhuddle@loyno.edu
Phone: (504) 861-5483

Mississippi
Walter, Thomas
Mississippi College School of Law Library
E-mail: walter@mc.edu
Phone: (601) 925-7120

North Carolina, Chair
Maureen A. Eggert
Wake Forest School of Law Professional Center Library
E-mail: meggert@law.wfu.edu
Phone (336) 758-5072

South Carolina
Christine Sellers student member
E-mail: christiensellers@yahoo.com
Phone: () -

Tennessee
Tesar, Linda
Alyne Queener Massey Law Library, Vanderbilt University
E-mail: L.tesar@law.vanderbilt.edu
Phone: (615) 322-0022

Virginia
Dockendorf, Dee Dee
Virginia State Law Library
E-mail: ddockendorf@courts.state.va.us
Phone: (804) 786-2075

West Virginia
Fredette, Kevin
West Virginia University College of Law Library
E-mail: Kevin.fredette@mail.wvu.edu
Phone: (304) 293-7640
quite so scary a prospect. As my internship comes to an end, I've come to realize something: I still don't know everything, and there will always be new questions, but now I can say, like Charles F. Kettering, "I don't know, but I'm willing to find out with you."

Deborah Schander is a 3L at Florida State University, where she is also getting her MLIS. She is hoping to complete both degrees by the end of next summer. She likes creamer with a hint of coffee, walking late at night and cooking with lots of garlic.

**SEAALL COMMITTEES 2005-2006**

**Articles and Bylaws**
Reviews and revises Chapter articles of incorporation as directed by the Executive Committee.

- **Pam Deemer**, Hugh F. MacMillan Law Library, Emory University. Chair (Immediate Past President)
- **Ismael Gullon**, Furman Smith Law Library, Mercer University
- **Ken Hirsh**, Duke University School of Law (Vice-President/President-Elect)
- **Anne Klinefelter**, Kathrine R. Everett Law Library, University of North Carolina at Chapel Hill (President)

**Community Services Committee**
Identifies, promotes, and implements nonpolitical volunteer and community service activities.

- **Terrye Conroy**, University of South Carolina, Chair (2007)
- **Marcia Burris**, Ogletree, Deakins, Nash, Smoak and Stewart
- **Scott DeLeve**, Law Library University of Mississippi (2008)
- **Marin Dell**, Florida State University Law Library (2008)
- **Stephanie Dooley**, Kennedy Covington (2008)
- **Margaret Hall**, Kathrine R. Everett Law Library University of North Carolina at Chapel Hill (2008)

Continued on page 15
Susan Lewis-Somers, Pence Law Library American University (2008)
Sally Wambold, Law School Library University of Richmond
Lillian Weeks, Campbell University Law Library (2008)

**Education and Publications**
Responsible for the development of publications for the benefit of the Chapter's members; also, responsible for developing SEAALL program proposals for the AALL annual meeting. (2 year term)

Rebecca Trammel, University of Kentucky Law Library, Chair
Carol Billings, Law Library of Louisiana (2007)
Scott Childs, Kathrine R. Everett Law Library, University of North Carolina at Chapel Hill (2007)
Veronica Foster, Georgetown Law Library (2008)
Nancy Johnson, Georgia State University Law Library (2007)
Leslie Diana Jones, George Washington University Law Library
David Lehmann, Coleman Karesh Law Library, University of South Carolina (2008)
Elizabeth Outler, Levis College of Law Legal Information Center, University of Florida (2008)
Cathy Polombi, University of Virginia Law Library (2007)
Adeen Postar, Pence Law Library, American University (2008)
Colleen Williams, Georgia State Univ. Law Library (2008)

**Government Relations**
Monitors legislative, regulatory and judicial developments that affect SEAALL, the practice of law librarianship or the creation and dissemination of information for the states in the southeast region of the U.S. This committee keeps the membership informed by print and electronic means. (2 year term)

Maureen Eggert, Wake Forest University Professional Center Library, Chair
Helane Davis, University of Kentucky Law Library (2008)
Dee Dee Dockendorf, Assistant Law Librarian/Technical Services (2008)
Brian Huddleston, Loyola University of New Orleans School of Law (2008)
Chris Hudson, Hugh F. MacMillan Law Library, Emory University (2007)
David Lowe, University of Alabama Law Library (2008)
Colleen Manning, Florida Coastal School of Law (2007)
Christine Sellers (2008)
Linda Tesar, Alyne Queener Massey Law Library, Vanderbilt University (2008)
Thomas Walter, Mississippi College School of Law Library (2007)

**Local Arrangements**
Randy Thompson, Paul M. Hebert Law Center Louisiana State University, Chair

Continued on page 16
Continued from page 15

Jean Allen, Southern University Law Library
Ajaye Bloomstone, Paul M. Hebert Law Center Louisiana State University
Charlene Cain, Paul M. Hebert Law Center, Louisiana State University
Georgia Chadwick, Law Library of Louisiana, Louisiana Supreme Court
Megan Garton, Katherine R. Everett Law Library, University of North Carolina at Chapel Hill
Marie Louis, Southern University Law Library
Maralena Murphy, U.S. Courts Library, 5th Circuit
Kay Naar, Paul M Hebert Law Center, Louisiana State University
Denise Uzee, Kean, Miller, Hawthorne

Membership
Promotes chapter membership and vitality within the region, maintains and distributes a biannual membership directory and coordinates activities for new members, retiring members and the organization. (2 year term)
Rebekah (Becky) Maxwell, Coleman Karesh Law Library, University of South Carolina, Chair
Nancy Adams, Georgia State University College of Law Library (2007)
Shyama Agrawal, Duke University School of Law (2008)
Georgia Chadwick, Law Library of Louisiana (2007)
Edward T. Hart, Chiles Legal Information Center, University of Florida College of Law (2008)
Amy Osborne, University of Kentucky Law Library (2007)
Frosty Owen, Hunton & Williams (2007)

Mary Jane Slipsky, Nelson Mullins Riley & Scarborough LLP (2008)
Linda Sobey, Florida A & M University, College of Law Library (2008)

Newsletter and Public Relations
Responsible for the publication of the “Southeastern Law Librarian” four times a year. (2 year term)
Steve Melamut, University of North Carolina at Chapel Hill Law Library, Editor
Marcia Baker, Wake Forest University Professional Center Library (2007)
Karin Den Bleyker, Mississippi College Law Library (2007)
Stacy Etheredge, Coleman Karesh Law Library, University of South Carolina (2008)
Stacy Lane, University of Mississippi Law Library (2008)
Catherine (Cathy) Lemann, Law Library of Louisiana (2007)
Nichelle Perry, North Carolina Central University School of Law Library (2008)
Carolyn Santanella, Smith Moore, LLP (2008)
Etheldra Scoggin, Loyola University Law Library (2007)

Nominations
Carol Nicholson, Katherine R. Everett Law Library, University of North Carolina at Chapel Hill Chair
Carol Billings, Law Library of Louisiana, Louisiana Supreme Court
Kathy Crosslin, Kilpatrick Stockton LLP
Steve Hinckley, Coleman Karesh Law Library, University of South Carolina

Continued on page 17
Patricia Kidd, Howard University School of Law, Library

Placement
Communicates the availability of new positions in the southeast; also, responds to potential employers with information about SEAALL members who are interested in new employment opportunities. (2 year term)

Joy Hanson, Duke University School of Law, Chair
Glen-Peter Ahlers, Barry University School of Law Library (2007)
Billie Blaine, Supreme Court of Florida (2008)
Karen Nuckolls, University of Kentucky Law Library (2008)
Masako Patrum, Wake Forest Univ. Prof. Ctr. Library (2008)
Monica Wilson, Squire, Sanders & Dempsey L.L.P. (2008)

Program
Plans and implements the educational program for the chapter's annual meeting.
Ken Hirsh, Duke University School of Law, Chair (2007)
Christine Ciambella, George Mason University Law Library (2007)
Tim Coggins, Law School Library, University of Richmond (2007)
Charlene Cunniffe, Bass, Berry & Sims PLC (2008)
Elaine Fenton, U.S. Court of Appeals, 11th Circuit (2008)
Tim Lewis, Alabama Supreme Court & State Law Library (2008)
Helen Mellett Walker, Bradley, Arant, Rose & White LLP (2007)
Sally Wiant, Washington and Lee University Law Library (2008)
Tracy Woodard, Howard University School of Law Library (2007)

Scholarship
Publicizes, manages and awards the annual Lucile Elliott scholarships. (2 year term)
Joyce Janto, Law School Library, University of Richmond, Chair (2007)
Jack Bissett, Washington and Lee University (2007), as treasurer
Carol Bredermeyer, Chase College of Law Library, Northern Kentucky University (2007)
Lee Carnes, Kennedy Covington Lobdell & Hickman, LLP (2008)
Margaret Christiansen, Regent University Law Library (2007)
Janet Hirt, Alyne Queener Massey Law Library, Vanderbilt University (2008)
Pedro Padilla-Rosa, Law Library University of Puerto Rico (2007)
Denise Uzee, Kean, Miller, Hawthorne (2007)

Service to SEAALL
Joyce Janto, University of Richmond Law School Library, Chair
Pam Deemer, Hugh F. MacMillan Law Library, Emory University
Carol Nicholson, Kathrine R. Everest Law Library, University of North Carolina at Chapel Hill
PAGE(S) MISSING
While you are in Baton Rouge attending the SEAALL annual meeting, BRAALL and NOALL members will ensure that you have a wonderful conference and Louisiana experience.

Opening Reception

The Louisiana State University Museum of Art, LSU MOA, 100 Lafayette Street, Baton Rouge, Louisiana, located in the Shaw Center for the Arts, will be the setting for the Thursday, April 12, 2007 SEAALL opening reception. The new museum is an architectural award winning cultural center, housing a collection of 3500 art pieces in galleries designed by Schwartz/Silver Architects, Boston, Massachusetts. Be prepared to be surrounded in cultural beauty and wonder. Check out http://www.lsumoa.com.

Rural Life Museum

Louisiana is home to many ethnicities, including Indians, French, Spanish, Anglo-American, Germans, African Americans, and Acadians. All make significant contributions to the state’s cultural heritage. The Rural Life Museum recalls the lifestyles and cultures of these people. The museum is divided into three sections: Louisiana Folk Architecture, illustrated by seven buildings; The Barn, containing artifacts from everyday rural life; and The Working Plantation, examples of activities of rural life on a working plantation. The Rural Life Museum, located at 4650 Essen Lane, Baton Rouge, Louisiana 70809, on the Burden Research Plantation, a 450 acre agricultural research experiment station will be the setting for the Friday, April 13, 2007, Cajun Buffet, with music and dancing. Check out http://www.Rurallife.lsu.edu.

Please save the dates, Wednesday, April 11, 2007 to Saturday, April 14, 2007, and begin planning to attend the 2007 SEAALL annual meeting in Baton Rouge, Louisiana. The Louisiana members of the SEAALL Krewe have been planning for two years, and we are anxious to greet our members and friends. Let’s get this show on the road or as we say in Louisiana, “Laissez les bons temps rouler.”
Program Committee Notes

- Ken Hirsh

The members of your program committee are busy preparing the institute and programs for the meeting in Baton Rouge. The institute, titled *Law Librarians and Legal Technologists: Building Synergies in the Net Age*, will bring together noted experts in information technology such as Pablo Molina, Chief Information Office at Georgetown University Law School, with librarians who manage technology at their institutions. The institute’s goal is to foster dialogue among information professionals, dispel stereotypes, and identify means to make our working relationships more productive. The institute will benefit membership from all types of libraries.

We will have fifteen program slots during the annual meeting, covering topics such as library-vendor relationships, electronic serials cataloging, developing internship programs, and appropriate for our meeting location, comparison and history of civil law versus common law. We will announce our annual meeting keynote speakers very soon.

Be sure you place the 2007 annual meeting on your calendar – April 12th-14th.

Introducing BRAALL: A Capital City Area Association of Librarians Turns Seven

- Rita M. Parham

For the past seven years Baton Rouge, the capital city of Louisiana, has been the home of an energetic association of law librarians. On Thursday, September 2, 1999, Carol Bean, a law firm librarian, and Cindy Ammons, a library assistant and student enrolled in the Louisiana State University School of Library and Information Science, hosted a meeting at Taylor, Porter, Brooks & Phillips, a Baton Rouge law firm. Attending were Charlene Cain, Madeline Hebert, Rita M. Parham, all of the Law Library, Paul M. Hebert Law Center, Beth Paskoff, Dean, LSU School of Library and Information Science, and Allison Hillary, a student of that program. They met to begin discussion of an organization that would become BRAALL - the Baton Rouge Area Association of Law Libraries. Invitations to membership were issued September - November, 1999, and the first meeting of the membership was held Thursday, December 2, 1999 at the Senate Dining Room, Louisiana State Capitol, Baton Rouge, Louisiana. Beginning membership by the end of the first year was estimated at forty-five.

The membership is a diverse, impressive mix of people working and interested in law librarianship. It includes librarians and library associates from law firms, state and federal courts, state and federal agencies, law schools, and academic institutions as well as independent librarians, the Dean and students of the LSU School of Library and Information Science, and vendors. Membership categories include regular, student, and vendor.

The mission of BRAALL is to foster networking and cooperation among law libraries in the
Greater Metropolitan Baton Rouge and surrounding area, provide continuing educational opportunities, and advance the dissemination of legal information and resources by cooperating with librarians in all types of institutions. The association's goals include providing education on legal library issues to professionals and individuals within the community through continuing education and outreach.

Prior to BRAALL's inception, the closest AALL chapter affiliation was NOALL, the New Orleans Association of Law Libraries. Founded in 1982 and officially recognized as a Chapter of the American Association of Law Libraries, many BRAALL members have and still hold membership and leadership positions in NOALL. Most recently, Denise Uzee served as the 2002-2003 NOALL President. In the past, other Baton Rouge area members have served as NOALL newsletter editors, and committee chairs.

The chartering leadership team included:

Madeline Hebert, President
Carol Bean, Vice President
Cindy Ammons, Secretary/Historian
Denise Uzee, Treasurer
Rita M. Parham, Membership Coordinator
Dean Beth Paskoff, Student Liaison
Charlene C. Cain, Programming/Continuing Education

Serving Presidential Leadership:

M. Madeline Hebert
1999 - 2001

Susan P. Morrison

2001 - 2002
Randall J. "Randy" Thompson
2002 - 2003
Marie W. Louis
2003 - 2004
William T. "Will" Monroe
2004 - 2005
Rita M. Parham
2005 - 2006
Vicenc Feliu
2006 -

BRAALL has an impressive time line of events including:

- Thursday, December 2, 1999. First meeting of the membership.
- Friday, June 2, 2000. First Annual meeting of the Baton Rouge Area Association of Law Libraries. The featured speaker was Isabel B. Wingerter, Louisiana Assistant Attorney General, Chief, Consumer Protection Section. Mrs. Wingerter is a former librarian, Law Library, Paul M. Hebert Law Center, and graduate of the Paul M. Hebert Law Center.
- Tuesday, March 14, 2000. Brown Bag Luncheon meeting. State Library of Louisiana, Seminar Center, Room 214, Baton Rouge, Louisiana. The featured speaker was Judge Louis Phillips, U. S. Bankruptcy Court, Middle District Louisiana, speaking about bankruptcy filings and resources available for librarians.
- January 10, 2001. BRAALL - NOALL joint meeting in Baton Rouge, Louisiana. Desiree's
Restaurant, 450 Main Street, Baton Rouge, Louisiana. Tour of the Legislative Research Library, Louisiana State Capitol.

- Wednesday, June 6, 2001. Second Annual meeting. Luncheon and Business meeting, Chancellor’s Dining Room, LSU Faculty Club, Highland Road, Baton Rouge, Louisiana.

- Tuesday, December 4, 2001. Lunch, brief business meeting, Piccadilly Cafeteria, 5179 Plank Road, Baton Rouge, Louisiana. Tour of the Southern University Law Center Library.


- Thursday, February 14, 2003. BRAALL and NOALL joint meeting in New Orleans, Louisiana. Tour of the Law Library of Louisiana, Supreme Court Building, 301 Loyola Avenue, New Orleans, Louisiana. Lunch hosted by the Jones Walker Law Firm, 201 Saint Charles Avenue, New Orleans, Louisiana. Panel discussion on opportunities in law librarianship. Featured guest and panel members included Dean Beth Paskoff and students from the LSU School of Library and Information Science Program.

- Tuesday, June 24, 2003. Annual meeting hosted at Southern University Law Center Library. The presidential gavel was passed to Marie W. Louis, Chief Cataloger, Southern University Law Center Library.

- 2004-2006. Proposed interesting new meeting topics: Legal theory, social issues, and diversity in children’s literature; Culinary Arts: Cooking up Culture; Come Fly with Me! Baton Rouge Metropolitan Airport; The newly configured Greater Baton Rouge Metropolitan and surrounding area - New citizens; new needs; new ...

The current leadership team includes:

President, Vicenç Feliú
Vice President/President Elect, Phillip Gragg
Secretary, Cindy Ammons Bencaz
Treasurer, Maralena R. “Tootie” Murphy
Immediate Past President, Rita M. Parham

After a one year postponement, due to Hurricane Katrina, BRAALL is now set to commit its most daring feat in 2007 when it serves as local host organization along with the NOALL Chapter of the American Association of Law Libraries for the SEAALL, Southeastern Chapter of the American Association of Law Libraries, annual meeting. As you read this article, the members are busy planning an awesome meeting with excellent accommodations, programming, and entertainment.

The members of BRAALL look forward to continued growth in membership and expansion of the organization’s mission and goals for networking, cooperation, and education to professionals and individuals in the Greater Metropolitan Baton Rouge area and surrounding communities.
SEALL TAKES ACTION

-Maureen Eggert

This fall, our President, on behalf of SEALL, sent letters to Senators Byrd (WVA) and Cochran (MS) in order to request stronger GPO funding. A copy of a joint letter that the AALL, American Library Association, Association of Research Libraries, Medical Library Association, and the Special Libraries Association had previously sent accompanied each letter. The joint letter detailed exactly why GPO should receive the higher amount of funding approved by the Senate as opposed to the 10 million less suggested by the House. The SEALL letters reiterated these arguments and emphasized the connection between the Senators and the many SEALL members from the Senators’ respective states.

To view the August 22 joint letter, go to AALL’s recently established Washington Affairs E-Bulletin website, specifically the “Letters” page, at http://www.ll.georgetown.edu/aallwash/letters.html.

Orphan Works: Nothing to Do With Madonna or Angelina

What are they and where did they come from?

Orphan works are copyrighted materials whose owners cannot be located or sometimes even identified. Due to changes in copyright law over the past 30 years, copyright protection has become easier to gain. It is no longer necessary for the creator of a work to register the work, append a notice of copyright, or to renew copyright protection. These changes, coupled with seemingly endless opportunities to publish online, have resulted in a system where copyright must be assumed whether or not it was actually intended by the creator(s) and in a sea of unattributable works.

A legislative solution?

In May, Lamar Smith (TX), then the Chair of House Subcommittee on Courts, the Internet, and Intellectual Property, introduced the Orphan Works Act of 2006 [H.R. 5439] which was later consolidated into the Copyright Modernization Act of 2006 [H.R. 6052]. This larger bill was later pulled due to concerns that there was insufficient time to pass it this year. [See http://thomas.loc.gov 109th Congress for the text of both bills.]

If either of these bills, or others like them, were passed, they would limit penalties for copyright infringement if an infringer made and documented a “reasonably diligent search in good faith” for the owner of a work but was unable to do so. Additionally, infringing libraries that cease infringement upon notification would not be held liable.

What You Can Do

1. Understand the issue.

For a more detailed, yet still concise, overview of changes to copyright law and some proposed solutions to the orphan works problem, see Tobe Liebert’s “The Problem of Orphan Works” at http://www.llrx.com/features/orphanworks.htm.

Reports, studies and transcripts from the Copyright Office are available at http://www.copyright.gov/orphan.

2. Stay up-to-date.

November elections will bring about changes in the members of the Committee on the Judiciary and its subcommittee on Courts, the Internet, and Intellectual Property. At the time of writing this article, eight of
the twenty-two subcommittee members are from SEAALL states, as are three more of the Committee members. Visit the web sites for both the Committee and the subcommittee in order to monitor changes and to check if any of the new members are from your state. [http://judiciary.house.gov/CommitteeMembership.aspx](http://judiciary.house.gov/CommitteeMembership.aspx) and [http://judiciary.house.gov/committeestructure.aspx?committee=3](http://judiciary.house.gov/committeestructure.aspx?committee=3)

3. Take action!

a. Write a letter (modify a sample from the AALL’s Washington’s Affairs Action Alert at [http://www.ll.georgetown.edu/aallwash/aa09072006.html](http://www.ll.georgetown.edu/aallwash/aa09072006.html)) to your Representative(s).

b. Educate others by writing for firm, court, bar, or state library organization newsletters or by speaking at local bar or library programs.

Service to SEAALL Award: Call for Nominations

-Joyce Janto

Members of SEAALL have always been willing to heed the call of the chapter. Many of our members have years of service to the chapter, either as officers or committee members to their credit. It was to honor the outstanding volunteer efforts that make SEAALL the chapter that it is that the “Service to SEAALL Award” was created. The idea for this award came from President Hazel Johnson. In 1987 she appointed a committee to develop and award to recognize and thank the members who have so selflessly volunteered their time to SEAALL. The committee was chaired by Bruce Johnson. The committee developed the following guidelines for the award:

“The purpose of the award is to recognize special service to the Chapter. Candidates need a record on continuing participation in the Chapter. Candidates must have been Chapter members for at least five years. Current and immediate past officers of the Chapter are not eligible for nomination.”

This award is the highest honor that SEALL can bestow on a member and is usually bestowed at the Annual Meeting in the spring. The Service to SEAALL Committee is currently seeking nominations for the award. For a list of past award winners you can go to the SEAALL webpage. The list can be found here: [http://www.aallnet.org/chapter/seaall/service.htm](http://www.aallnet.org/chapter/seaall/service.htm)
Please send the names of potential Service to SEALLL recipients to any of the committee members. They are:

Joyce Manna Janto, University of Richmond Law Library
j.janto@richmond.edu

Carol Avery Nicholson, Katherine R. Everett Law Library, University of North Carolina
carol.nicholson@unc.edu

Pam Deemer, Hugh F. McMillian Law Library, Emory University
libped@law.emory.edu

Volunteer for a SEAALL Committee

- Ken Hirsh

SEAALL relies on its committee members to perform the day-to-day work of our organization. Whether the job is planning the next annual meeting, initiating community service projects, or keeping members informed about pending government action, there is a SEAALL committee with the responsibility to “get the job done.” I encourage each of you to consider volunteering for a committee in the coming membership year. I have posted a committee volunteer form online at http://www.law.duke.edu/SEAALLvolunteer and I welcome your participation.

Law Library Marketing: The Fundamentals

Recent law firm marketing research can help the library director who needs to demonstrate the library’s value to management.

- Stephanie E. Fox

This article was originally published in Law Librarians in the New Millennium, a publication of Thomson West Librarian Relations (September/October 2006).

Suppose you are the new director of a large law firm library. Like most people in your position, you want to increase attendance at library-offered programs. Ultimately, you want to better market your library’s services to the firm’s attorneys and prove the value of the library to the firm decision-makers. What will be your game plan?

The current law firm marketing literature supports the following actions. You can access the complete bibliography and webliography for this article by visiting west.thomson.com/librarian.

Marketing

Determine the purpose and product of the information center. The first step is to determine exactly what it is that your library is “selling” (Koontz, 2002, 2004; Ojiambo, 1994). A product does not have to be something tangible; it can also be a “…service, idea, place, or …person” (Koontz, 2004). To meet the needs of the various users in your library, you need to thoroughly understand the various services, ideas, places, and people that make up your product.
Reconcile market segments. Once you’ve identified your library’s products, you need to identify which users will need particular products. To do that, you need to engage in market segmentation, i.e., “the process of identifying various groups of users and modifying your services and information based on those different groups and their different needs” (Ojiambo, 1994). The more discrete the segmentation, the better (Koontz, 2002).

Conduct market research to determine the specific needs of each segment. In order to determine what your various “markets” need, you will need to conduct market research. Of course, the research methods may be different for the different groups (focus groups, print or online surveys, etc.). Regardless of the method used, you will want to draw out three types of information needs: the expressed need, the unexpressed need, and the inactivated need (Ojiambo, 1994). Accordingly, you will not only examine what your users have specifically indicated that they want from the library but you will question them about aspects of the library’s “product line” of which they might not yet be aware (Koontz, 2004).

Establish a market strategy using the marketing mix method. The marketing mix is the combination of the four Ps of marketing: product, price, place, and promotion (Koontz, 2002, 2004). You should create a strategy, that sets forth how you will determine what “products” your library will “sell,” what cost will be “charged” for each product (this should be examined from the users’ perspective), where the products will be offered (e.g., in the physical library or virtually through the computer), and which promotional tools are best suited to each of your market segments. You should include a timeline for accomplishing each step of the process. (Koontz, 2002, 2004; Ojiambo, 1994; Swart, 2000.)

Train library staff (and the director) on customer service techniques and model reference behaviors. It is just as important for the library staff (and their director) to receive customer service training as it is for the attorneys to receive legal continuing education training. Gers and Bolin (2000) explain the types of training that are most effective for learning (and retaining) good customer service habits. Improved customer service increases the overall usage of the library’s products and services.

Value

Demonstrate return on investment (ROI). The bottom line for management is the bottom line. You need to establish that the cost of the library is far exceeded by the value that it generates in monetary terms. Kassel’s article (2002) and several of the sites in the webliography provide detailed guidance for calculating ROI and communicating it to the firm decision-makers.

Perform usage trends analysis and conduct customer satisfaction and loyalty surveys. One method of proving value is to show that the usage of your information center’s products has increased. Another is to demonstrate growing satisfaction and loyalty of your users. Trends analysis using the data gathered in your marketing research, as well as surveys conducted addressing satisfaction and loyalty, will help you communicate the value of the library to the management and ultimately lead to increased management support (Kassel, 2002; Lyon, 1998).

Benchmark against other information centers. One of the best ways to demonstrate value is to show the decision-makers how your library stands in comparison to similarly situated libraries. “Benchmarking Basics for Librarians” offers a step-by-step guide for engaging with a group of partner organizations in a benchmarking effort (Goehlke, 1997).

Proactively communicate value of library to management and markets. Knowing your library has value isn’t sufficient: You need to shout it from the rooftops. Kassel (2002) provides a comprehensive list
of the types of steps you can take to successfully alert management to the value that the library provides to the firm.

Change job titles of library staff and the name of the information center. Some information professionals believe that the term library does not fully convey the offerings and benefits of the information center in the minds of their users. One way to combat this is to simply change the name of your physical location from library to something more descriptive such as information resource center. Likewise, changing your title and those of your staff can have a similar impact on your users' perceptions of your products and services (Kassel, 2002).

Implement new cost-saving techniques. Because the bottom line is uppermost in the minds of the management, it follows that an extremely effective way of getting management attention and support is by saving the organization money. Kassel (2002) offers some suggestions for cost savings that will improve the library's ROI.

I believe that if you implement these recommendations in an organized and well-designed manner, you will have great success in both marketing the library and proving its intrinsic value.

Annotated Bibliography


This article outlines the need for library reference staff members (and their managers) to partake of training and peer coaching in “Model Reference Behaviors” so that they can provide the highest level of reference support to their users. In addition, the article suggests implementing a reference policy requiring the use of these behaviors. The authors suggest that excellent reference can only be provided if the staff understands the “best” behaviors for conducting reference interviews and offering customer service. The article lists a combination of training models that offers the highest rate of learning and continued application of the learned behaviors as well as a list of the Model Reference Behaviors. The authors argue that the managers need training in the behaviors as well so that they know what to expect of their employees and can positively reinforce the newly learned behaviors.


This article provides many useful tips in proving the value of a library to the management decision-makers. It explains the need for calculating the library’s “return on investment” so that the people who make the financial decisions in the organization can see how the library positively impacts the bottom line. The author sets forth the following steps for success: 1) understanding the organization’s culture; 2) collecting, documenting, and analyzing data, assessing their implications and communicating them appropriately; 3) changing job titles of library staff members and/or the name of the library; 4) demonstrating value-added competencies, skills and services the library provides; 5) implementing new cost saving techniques; and 6) becoming more proactive.


This article demonstrates the need to think of library users as customers and to consider the library’s services as products being “sold” to those customers. The author suggests that taking such a customer-focused approach will aid the library in achieving a high level of customer satisfaction that, in turn, ensures the continued success of the library. The article outlines the similarities between “customers” and “users,” “products” and “library services,” “product prices” and “library costs,” and “retail” and
“library facility” locations. It ends with a summary of the promotional tools that retailers successfully use to increase customer satisfaction: advertising, personal selling, sales promotion, and public relations. The author explains how each of these tools can play a part in promoting a library and increasing customer loyalty.


This article explains the “marketing mix method” of customer satisfaction—product, price, place, and promotion—and explains how this method can best be applied in the library setting. The most important parts of this article instruct the librarian to consider “price” and “place” from the user’s perspective. When thinking about these components of the mix, the librarian must realize that the user is giving up something of value (e.g., time) in order to obtain the product (e.g., service, good). Thus, different types of users (segments) will be willing to pay different prices for the same products so the products must be offered in different ways to meet the needs of the various segments. Likewise, the same “place” is not always as convenient for one segment as it is for another. Accordingly, the library should consider offering the product in several locations (e.g., in the attorney’s office, in the library, online) to accommodate the needs of the different segments. The article concludes with some tips for selecting the best promotional tools based on the segments’ media habits, the characteristics of the product, and the cost of the various tools.


This article outlines the benefits of performing a “social audit” of users in an effort to measure the value of the library. The article explains that a “social audit” provides for the triangulation of the needs of the library’s stakeholders—the “politicians” (or, in the case of the a law firm, the decision-makers), the librarians, and the current and potential users. The audit then offers a picture of what the library offers the “community” in terms of “social cohesion” and “community identity.” While law firms don’t normally consider themselves communities in the typical sense, legal practice areas are communities of practice that tie certain attorneys together. Accordingly, a social audit could be a valuable marketing tool in the law firm setting.


This article outlines central marketing principles and techniques and explains how to apply them in a library environment. It first sets forth the goals of marketing and elucidates the need for segmentation and market research. Next, the article goes into detail as to why libraries should even bother to engage in marketing at all. Finally, the author explains in 5 steps—1) know the purpose and resources or product of your library/information center; 2) know your competitors; 3) identify your users or segments; 4) establish a market strategy; and 5) use the marketing mix method—how to apply the techniques to libraries and information centers.


This article espouses the benefits of marketing one’s library, primarily through Web-based resources. The library in question maintains two Web sites—one on the company’s intranet and another on the extranet—through which a variety of materials are shared with the library’s users. The author offers a step-by-step guide to creating an online bookstore and describes the collaborative process with the vendor who supplies the store. The article offers a number of
clever ideas for marketing the library such as a “Library Challenge” where users are challenged to read a certain number of journal articles each week; online and print newsletters and alert services; and folders with marketing materials, including a comic book, to be provided to each user along with their requested materials. Each of these ideas is outlined in sufficient detail to be implemented by a new library without much additional information needed.

Annotated Webliography


This site provides first a list of SLA resources on creating and demonstrating value. It then offers references (many hyperlinked) to articles on various topics regarding proving the value of libraries, such as “Providing Value in the Workplace,” “The Future of Information Professionals,” and “Technology in the Information Profession.” There is a link on this page to SLA’s Value of the Information Center portal that is only accessible by SLA members. Further information about the portal is provided below.


In this article, a large law firm librarian from Washington, D.C., offers a list of online resources for marketing libraries, some of which are specifically geared to law libraries. In addition, there is a link to materials used for a presentation about law library marketing for the 2005 AALL Annual Meeting. Unfortunately, the link is no longer active but I imagine that a quick e-mail to Cindy Carlson would result in a copy of the materials. Also, if you run a Google search for “carlsonpages” and “marketing schmarketing,” you will find a link to a PDF of the materials. That link doesn’t work, but if you click “View as HTML,” you will get you the meat, if not the beauty, of the presentation.


This site is actually a 36-slide presentation by Annette Goeihle of Library Benchmarking International on benchmarking basics for librarians. The slideshow describes what benchmarking is, explains why benchmarking is important to libraries, offers guidance on deciding what should be benchmarked, identifies pitfalls in benchmarking, and suggests tips for avoiding them and offers a 5-step process for starting a benchmarking project. The most important thing to note is that benchmarking cannot be done in a vacuum. The library must develop a team of partners who also want to engage in benchmarking so that each library has some data against which to compare itself.


This is the base for the AALL Academic Law Libraries-Special Interest Section Marketing Tool Kit. It includes links to articles and bibliographies on topics such as “Library Marketing into the 21st Century,” “The Law Library Mission Statement,” “The Use of Annual Reports in Law Libraries,” “User Surveys,” and “Why We Need Trained Librarians.” While each of the resources was created by an academic librarian and written from the perspective of an academic law library, many of the techniques and
principles apply equally well in the private law firm setting.


This Web site offers a variety of resources that, in total, constitute a leadership development program. The topics covered include business competencies, such as marketing, and strategic competencies, such as management buy-in. Each topic in Quantum’s “leadership circle” offers online workshops, cases studies, white papers and links to additional resources to help improve the various skills involved in becoming a leader.


This site provides a rather lengthy list of articles, SLA conference presentations and monographs on the value of the library/information center. You need to be an SLA member with a Userld and Password to access the page but, once there, you will find a rich source of resources regarding the worth, value and benefits of special libraries.

SEAALL Business Meeting Minutes

-Submitted by Sally Wambold

Monday, July 10, 2006

Landmark 4, Renaissance Grand Hotel, St. Louis

President Anne Klinefelter called the meeting to order and welcomed the members.

The members approved the minutes of the General Business Meeting held in Raleigh, April 7, 2006.

Reports of the Officers

President: Anne Klinefelter reported on the Annual Meeting in Raleigh: over 200 people attended, including 185 full registrations and 15 day registrations. There were 51 first-timers. SEAALL will soon present a member survey which will be developed into a strategic plan.

Vice-President/President-Elect: Ken Hirsh deferred his report to the Program Committee Report.

Secretary: Sally Wambold noted that the Raleigh Business Meeting Minutes and the proposed bylaws changes had been placed in the chairs for the members to refer to. She said that Jack Bissett would report on the Fidelity Investment that the Executive Committee had processed in order to update the records.

Treasurer: Jack Bissett told the members that SEAALL has a healthy bottom line. Membership renewals are going well also. SEAALL contributed $4500.00 to AALL; $1500.00 to the George A. Strait Scholarship Fund; $1500.00 to the AALL Type III
Scholarship (Library Degree for Non-Law School Graduates Scholarship); and $1500.00 to the Centennial (formerly Memorial) Scholarship. The proceeds of the April sale of the Maron Books in Raleigh at the Annual Meeting were given to the Raleigh YMCA. SEAALL has $65,500.00 in the Treasury and two CDs for a total of $74,589.45.

Members-At-Large: Virginia Smith reported there was no VIP at the Centennial Meeting. Next year SEAALL will invite three or four VIPs. In early September SEAALL will solicit names of people who will help promote law librarians.

Grace Mills will work with Rebekah Maxwell, Membership Chair, to develop an online membership survey. It will take 15 minutes to complete. Everyone is encouraged to participate.

Committee Reports

Articles and Bylaws: Immediate Past President and Chair of the Articles and Bylaws Committee Pam Deemer noted that a mailing in May notified the membership of proposed bylaws changes: 1. electronic notification of slate of officers and articles and bylaws amendments; 2. voting on said slate and amendments; 3. moving deadline date of notification of slate of officers from Nov. 1 to Dec. 1. Susan Lewis-Somers asked about the December 1 deadline. Pam answered that nominations could be made well before December 1 and also the newsletter deadline could be adjusted. Pam also mentioned the committee would be working on changing the name of the Executive Committee to Executive Board and looking into another amendment to create a renewable retiree membership.

Community Service: Chair Terrye Conroy thanked the Local Arrangements Committee in Raleigh for all of their help with the CSC’s inaugural project. The committee surveyed SEAALL members in Raleigh; the members are willing to give time and money and to share expertise throughout the year and also at the SEAALL Annual Meeting. Priorities of giving are first for libraries, but include all in need. Terrye closed by thanking Ken Hirsh for the inspiring theme for the Baton Rouge Annual Meeting in 2007 and by expressing the CSC’s excitement to be part of the Mystic Krewe.

Education and Publications: Chair Rebecca Trammel announced that AALL now has a Speakers’ Bureau online; AALL Members can add names to the database with the permission of the speaker. The Bureau is organized by topic or expertise. AALL also now has an Education Manager, Celeste Smith, to help with programming. There is a pool of $50,000.00 for program grants at the local and regional level. Organizations must post their programs on the AALLnet Calendar. SEAALL has two programs in St. Louis: H1, the Hot Topic: Prepare for the Worst, Hope for the Best: Using a Library Disaster Plan Template to Prepare the Library’s Disaster Plan developed by Nancy Johnson and H6, Pioneering With Professionalism: the Journey Begins with Ethics, presented by Timothy P. Chinaris, Charles Oates, and Cynthia L. Smith. Unfortunately, they are both being presented at the same time! There are a number of suggestions for programs for New Orleans: e.g., The Relationship between Technical Services and Public Services; Distance Learning. Members are encouraged to present ideas on the SEAALL website.

Government Relations: Chair Maureen Eggert reported that the GRC members are monitoring their state governments and they will report issues to the Executive Committee. The committee has the goal to meet newsletter deadlines.

Local Arrangements: Charlene Cain reported for Randy Thompson. SEAALL has a contract with the Sheraton and Baton Rouge is in good condition. There are decent bars in Baton Rouge at last. SEAALL will be welcome! Rhea Ballard-Thrower spoke about the joint SEAALL-LLDC meeting in
2008. Her committee is hard at work on the details of the meeting.

Membership: Amy Osborne spoke for Chair Rebekah Maxwell. She also mentioned the membership survey to be offered soon. Plus Amy asked folks to send new members to the SEAALL table in the Exhibit Hall.

Newsletter and Public Relations: Chair Steve Melamut would like to widen the variety of articles in the newsletter. As Webmaster, Steve expressed the goal of including the directory on the web site.

Nominations: Chair Carol Nicholson announced that three offices will be filled in the next election: Vice-President/President-Elect, Treasurer, and Member-At-Large. Steve Hinckley, a member of the committee, is leaving SEAALL and will be replaced on the Nominating Committee. Members are encouraged to suggest candidates for the offices to the Nominations Committee.

Placement: Chair Joy Hanson reported that the Placement Committee’s goal is to keep the job offerings on the web current.

Program: Vice-President/President-Elect and Chair Ken Hirsh made known the title of the Institute for the Annual Meeting in Baton Rouge: “Law Librarians and Legal Technologists: Building Synergies in the New Internet Age.” Also, Ken reported that Becky Wilson and Steve Melamut are doing the daily work on the database. There are 537 SEAALL members: 380 Academic, 90 Firm, and 60 Court Librarians.

Scholarship and Service to SEAALL: Joyce Janto, Chair of both committees delivered the report. She listed the Scholarship grants: CONELL, Annual Meeting, Lucile Elliott, and SEAALL Student. The Service to SEAALL Committee also includes Carol Nicholson and Pam Deemer. The Service to SEAALL Committee is requesting nominations for the award.

Archives: John Barden is getting the archives into rigorous order, scanning and posting.

Database Manager: Ken Hirsh reported earlier.

Handbook: Cathy Lemann will be moving to Alaska. SEAALL needs a new Handbook Manager.

Discussion List: Paul Birch’s work was complimented.

Webmaster: Steve Melamut reported earlier.

Unfinished Business

The Bylaws Amendments were considered together and voted in.

New Business

Straw Poll on Proposal for 2010 Meeting—Williamsburg: All members in attendance were in favor of a 2010 Meeting in Williamsburg.

Call for Volunteers for a New Handbook Editor: President Anne Klinefelter again expressed the need for a Handbook Editor.

Announcements

President Anne Klinefelter reminded SEAALL Members of the Hot Topic Program on Disaster Planning and the Program on Ethics, both sponsored by SEAALL. She also reminded the members of the Centennial Variety Show act by SEAALL: “Showdown at the Long Branch Law Library,” led by Carol Billings on Tuesday, July 11.

The meeting was then adjourned.
Staying on Top: Electronic Current Awareness Resources for New Law Professors

- Lisa Smith-Butler

This article was originally published in the November 2006 edition of the AALS Newsletter for New Law Professors.

New law professors need to maintain current awareness about their particular legal field, legal education, the practice of law, and other research topics. Invaluable electronic tools exist to assist professors and their library liaisons with this task. Some of these tools include:

* listservs, providing access to moderated discussions in particular subject areas and allowing queries;
* blogs which act as a current awareness resource, providing information and opinions by experts as well making updates to the blog available via RSS feeds;
* law reviews and special scholarship/working papers; and
* electronic journals to which articles can be submitted.

Does a professor have questions about a subject area topic? Several electronic directories exist, providing information about moderated listservs. Listservs cover many subjects. Check out Washburn University's Mailing Lists at http://lists.washlaw.edu/mailman/listinfo. This site provides access to moderated discussions on topics such as Adoption, Agricultural Law, Bioethics, Civil Procedure, Elder Law, Evidence, Family Law, Land Use, Oil & Ga, Patents, Products Liability, and Securities.

listTool.com at http://www.listtool.com/ provides access to 186 law related listservs on topics that include Administrative Law, Alternative Dispute Resolution, European Legal Information Exchange, Human Rights, Juvenile Law, Law and Education, Law Teaching, Online Dispute Resolution, Poverty Law, Russian Law, Sports, and the UCC. Findlaw available at http://legalminds.lp.findlaw.com/arranges its listserv directory by subject (Civil Liberties, CyberSpace, Labor) or region. Addition categories include technology and legal education.

Do you have a new law professor with whom you are working? The American Association of Law Schools (AALS) moderates a listserv for New Law Professors. Information, including subscription details, can be found at http://www.aals.org/services_sections_nl.php. Jurist, the Law Professor's Network at http://legalminds.lp.findlaw.com/list/jurist/, provides access to a listserv that is described as a “monthly email newsletter for JURIST: the Law Professor's Network.”

Blogs, providing both subject content as well as authors' opinions, are also available. The SCOTUSblog, available at http://www.scotusblog.com/movabletype/, is published by Akin, Gump, Strauss, Hauer and Feld and provides commentary on decisions pending before the U.S. Supreme Court as well as recent decisions rendered by the U.S. Supreme Court. Contributors to this blog include Tom Goldstein, Amy Howe, Kevin Russell, Marty Lederman, and Jason Harrow. Recently podcasts were added and include recent interviews with Linda Greenhouse and Nina Totenberg. In addition, the Supreme Court calendar is located on this blog. This site also provides links to briefs, transcripts, opinions, and dockets. Other law related blogs are recommended. RSS feeds, automatically alerting you to new posts, are available for this blog. Keyword searching of the archives is available.
PrawfsBlawg, available at http://prawfsblawg.blogs.com/, is sponsored by Aspen. It is published and authored by Dan Market, Ethan Lieb, Paul Horowitz, Rick Garnett, Matt Bodie, and Steve Vladeck. Recent posts include discussions about Local Government Law, Yeo v. Lederman, When the Law Review was Young, and Legislation/Statutory Interpretation. Again, RSS feeds are available while the site can be searched by keyword.

Law Professor Blogs, available at http://www.lawprofessorblogs.com/, is sponsored by Foundation Press and Thompson West. Paul L. Caron, University of Cincinnati, is the publisher and editor-in-chief. The goal of this blog is to assist law professors with their scholarship and teaching needs. Topics included in the various blogs are Antitrust, Contracts, Environmental Law, Family Law, Legal Writing, Brian Leiter’s Law School Reports, Sentencing, Statutory Construction and White Collar. Again RSS feeds are available, and the posts are archived. Keyword searching is also available.


Access to law reviews and recent publications is important. The University of Washington, Marian Gould Gallagher Law Library has a service, Current Index to Legal Periodicals (CILP) that provides access, either via Table of Contents or via Subject Headings, to the contents of recent law reviews. Over 500 journals are indexed. The current awareness resource is published every two weeks, approximately four to six weeks before the items are available in commercial legal indexes. Updating is possible with a service known as SmartCILP. With SmartCILP, the researcher can ask to be alerted whenever an article on a particular subject is published. The citation is automatically delivered to his or her email address. This is a fee based service so a subscription is necessary for access. Information about this resource can be found at http://lib.law.washington.edu/cilp/cilp.html.

A similar, free service, is available from the University of Texas at Austin, Jamail Center for Legal Research, Tarlton Law Library. Known as the Contents Pages, this site is available at http://tarlton.law.utexas.edu/tallons/content_search.html. Over 750 legal journals, both inside and outside of the United States, can be searched via keyword at this site. This site provides access to the journals’ Table of Contents for the most recent three months.

To obtain a list of law reviews, visit the LexisNexis online Directory of Law Reviews and Scholarly Publications compiled by Professor Michael H. Hoffheimer. Available at http://www.lexisnexis.com/lawschool/prodev/lawreview/, this site provides a list of titles in student edited law reviews and journals, non-student peer reviewed and trade journals, and university presses. Washington and Lee Law School, at http://lawlib.wlu.edu/LJ/index.aspx, provides a ranking of law reviews as well as an author submission service. Law Reviews can be ranked by category, i.e. General, Specialized, Student Edited, Peer Edited, or Referred from 2002 onwards.

In addition, scholarship working papers sites exist for NELLCO and the Social Science Research Network. NELLCO’s Legal Repository Scholarship, available at http://lsr.nellco.org/, provides free access to the faculty working papers for several institutions, including Boston College, Columbia, Duke, Georgetown, New York University, Vermont and Yale Law Schools. This is a consortium of over 100 institutions which can be searched by keyword. Customized email alerts by subject area are also available.

The Social Science Research Network (SSRN) is available at http://www.ssrn.com/. The
mission is described as being “devoted to the rapid worldwide dissemination of social research and is composed of a number of specialized research networks in each of the social sciences.” One of the ten networks, the **Legal Scholarship Network**, is directed by Bernard Black, A. Mitchell Polinsky, and Ronald J. Gilson. This site allows scholars to download and submit papers. It can be searched via keyword or author. A subscription is required to access all services but some items are available at no charge.

Several sites exist that allow proposed articles be submitted for submission. Fee sites include **Berkeley Press’ Expresso** available at [http://law.bepress.com/expresso/](http://law.bepress.com/expresso/). With access to an account, you can electronically submit articles for publication to over 500 law reviews at this site. The **Legal Scholarship Network**, one of the **SSRN**’s networks, also allows electronic submission of articles. Lastly, **Washington and Lee**, at [http://lawlib.wlu.edu/LJ/index.aspx](http://lawlib.wlu.edu/LJ/index.aspx), allows electronic submission of articles with no subscription required.

As a library liaison, there are numerous resources that you can use to assist new law professors or associates with currency.

---

**SEAAL COMMITTEES 2006-2007**

**Articles and Bylaws**
Reviews and revises Chapter articles of incorporation as directed by the Executive Committee.

**Pam Deemer**, Hugh F. MacMillan Law Library, Emory University. Chair (Immediate Past President)

**Ismael Gullon**, Furman Smith Law Library, Mercer University

**Ken Hirsh**, Duke University School of Law (Vice-President/President-Elect)

**Anne Klinefelter**, Kathrine R. Everett Law Library, University of North Carolina at Chapel Hill (President)

**Community Services Committee**
Identifies, promotes, and implements nonpolitical volunteer and community service activities.

**Terrye Conroy**, University of South Carolina, Chair (2007)


**Marcia Burris**, Ogletree, Deakins, Nash, Smoak and Stewart

**Scott DeLeve**, Law Library University of Mississippi (2008)

**Marin Dell**, Florida State University Law Library (2008)

**Stephanie Dooley**, Kennedy Covington (2008)

**Margaret Hall**, Kathrine R. Everett Law Library University of North Carolina at Chapel Hill (2008)

**Susan Lewis-Somers**, Pence Law Library American University (2008)


**Sally Wambold**, Law School Library University of Richmond

**Lillian Weeks**, Campbell University Law Library (2008)
SEAALL COMMITTEES 2006-2007

**Education and Publications**
Responsible for the development of publications for the benefit of the Chapter’s members; also, responsible for developing SEAALL program proposals for the AALL annual meeting. (2 year term)
- **Rebecca Trammel**, University of Kentucky Law Library, Chair
- **Carol Billings**, Law Library of Louisiana (2007)
- **Scott Childs**, Kathrine R. Everett Law Library, University of North Carolina at Chapel Hill (2007)
- **Veronica Foster**, Georgetown Law Library (2008)
- **Nancy Johnson**, Georgia State University Law Library (2007)
- **Leslie Diana Jones**, George Washington University Law Library
- **David Lehmann**, Coleman Karesh Law Library, University of South Carolina (2008)
- **Elizabeth Outler**, Levis College of Law Legal Information Center, University of Florida (2008)
- **Cathy Polombi**, University of Virginia Law Library (2007)
- **Adeen Postar**, Pence Law Library, American University (2008)
- **Colleen Williams**, Georgia State Univ. Law Library (2008)

**Government Relations**
Monitors legislative, regulatory and judicial developments that affect SEAALL, the practice of law librarianship or the creation and dissemination of information for the states in the southeast region of the U.S. This committee keeps the membership informed by print and electronic means. (2 year term)
- **Maureen Eggert**, Wake Forest University Professional Center Library, Chair
- **Helane Davis**, University of Kentucky Law Library (2008)
- **Dee Dee Dockendorf**, Assistant Law Librarian/Technical Services (2008)
- **Brian Huddleston**, Loyola University of New Orleans School of Law (2008)
- **Chris Hudson**, Hugh F. MacMillan Law Library, Emory University (2007)
- **David Lowe**, University of Alabama Law Library (2008)
- **Colleen Manning**, Florida Coastal School of Law (2007)
- **Christine Sellers** (2008)
- **Thomas Walter**, Mississippi College School of Law Library (2007)

**Local Arrangements**
- **Randy Thompson**, Paul M. Hebert Law Center Louisiana State University, Chair
- **Jean Allen**, Southern University Law Library
- **Ajaye Bloomstone**, Paul M. Hebert Law Center Louisiana State University
- **Charlene Cain**, Paul M. Hebert Law Center, Louisiana State University
- **Georgia Chadwick**, Law Library of Louisiana, Louisiana Supreme Court
- **Megan Garton**, Kathrine R. Everett Law Library, University of North Carolina at Chapel Hill
- **Marie Louis**, Southern University Law Library
- **Maralena Murphy**, U.S. Courts Library, 5th Circuit
Kay Naar, Paul M Hebert Law Center, Louisiana State University
Denise Uzee, Kean, Miller, Hawthorne

Membership
Promotes chapter membership and vitality within the region, maintains and distributes a biannual membership directory and coordinates activities for new members, retiring members and the organization. (2 year term)
Rebekah (Becky) Maxwell, Coleman Karesh Law Library, University of South Carolina, Chair
Nancy Adams, Georgia State University College of Law Library (2007)
Shyama Agrawal, Duke University School of Law (2008)
Georgia Chadwick, Law Library of Louisiana (2007)
Edward T. Hart, Chiles Legal Information Center, University of Florida College of Law (2008)
Amy Osborne, University of Kentucky Law Library (2007)
Frosty Owen, Hunton & Williams (2007)
Mary Jane Slipsky, Nelson Mullins Riley & Scarborough LLP (2008)
Linda Sobey, Florida A & M University, College of Law Library (2008)

Newsletter and Public Relations
Responsible for the publication of the "Southeastern Law Librarian" four times a year. (2 year term)
Lisa Smith-Butler, Nova Southeastern University, Shepard Broad Law Center, Editor
Steven Melamut, Kathrine R. Everett Law Library, University of North Carolina at Chapel Hill
Marcia Baker, Wake Forest University Professional Center Library (2007)
Karín Den Bleyker, Mississippi College Law Library (2007)
Stacy Etheredge, Coleman Karesh Law Library, University of South Carolina (2008)
Stacy Lane, University of Mississippi Law Library (2008)

Nichelle Perry, North Carolina Central University School of Law Library (2008)
Carolyn Santanella, Smith Moore, LLP (2008)
Etheldra Scoggin, Loyola University Law Library (2007)

Nominations
Carol Nicholson, Kathrine R. Everett Law Library, University of North Carolina at Chapel Hill Chair
Carol Billings, Law Library of Louisiana, Louisiana Supreme Court
Kathy Crosslin, Kilpatrick Stockton LLP
Patricia Kidd, Howard University School of Law, Library

Placement
Communicates the availability of new positions in the southeast; also, responds to potential employers with information about SEAALL members who are interested in new employment opportunities. (2 year term)
Joy Hanson, Duke University School of Law, Chair
Glen-Peter Ahlers, Barry University School of Law Library (2007)
Billie Blaine, Supreme Court of Florida (2008)
Karen Nuckolls, University of Kentucky Law Library (2008)
Masako Patrum, Wake Forest Univ. Prof. Ctr. Library (2008)
Monica Wilson, Squire, Sanders & Dempsey L.L.P. (2008)

Program
Plans and implements the educational program for the chapter’s annual meeting.
Ken Hirsh, Duke University School of Law, Chair (2007)
Christine Ciambella, George Mason University Law Library (2007)
Tim Coggins, Law School Library, University of Richmond (2007)
Charlene Cunniffe, Bass, Berry & Sims PLC (2008)
Elaine Fenton, U.S. Court of Appeals, 11th Circuit
Tim Lewis, Alabama Supreme Court & State Law Library (2008)
Helen Mellett Walker, Bradley, Arant, Rose & White LLP (2007)
Sally Wiant, Washington and Lee University Law Library (2008)
Tracy Woodard, Howard University School of Law Library (2007)

Scholarship
Publicizes, manages and awards the annual Lucile Elliott scholarships. (2 year term)
Joyce Janto, Law School Library, University of Richmond, Chair (2007)
Jack Bissett, Washington and Lee University (2007), as treasurer
Carol Bredermeyer, Chase College of Law Library, Northern Kentucky University (2007)
Lee Carnes, Kennedy Covington Lobdell & Hickman, LLP (2008)
Margaret Christiansen, Regent University Law Library (2007)
Janet Hirt, Alyne Queener Massey Law Library, Vanderbilt University (2008)
Pedro Padilla-Rosa, Law Library University of Puerto Rico (2007)
Denise Uzee, Kean, Miller, Hawthorne (2007)

Service to SEAALL
Joyce Janto, University of Richmond Law School Library, Chair
Pam Deemer, Hugh F. MacMillan Law Library, Emory University
Carol Nicholson, Kathrine R. Everett Law Library, University of North Carolina at Chapel Hill