Summer 1987

Southeastern Law Librarian Summer 1987

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ANNUAL MEETING REPORTS

SCHOLARSHIP GUIDELINES DEVELOPED

Claire Engel
Scholarship Committee Chair

This year's Scholarship Committee members felt the need to establish some criteria to select scholarship recipients as well as to inform applicants of the factors considered. After consultations with the Chapter President, the Chapter's Executive Board, and other AALL chapters' scholarship guidelines, the Committee developed proposed guidelines to submit to the Executive Board for approval. At the Annual Meeting in Charleston, SC the guidelines were presented to the Executive Board and to the membership.

Unfortunately, due to the revisions made in Charleston, the Committee was unable to distribute copies of the guidelines at that time. They are reproduced in this Newsletter along with some commentary on certain aspects of the guidelines. The Committee feels that the guidelines allow for flexibility while providing some structure to the awarding of scholarships. We hope that these guidelines meet with your approval.

A discussion of these guidelines is planned for our meeting in Chicago. We would appreciate receiving any comments or suggestions you may have prior to that meeting. Forward those comments to: Claire Engel; Library; Jackson, Kelly, Holt & O'Farrell; P.O. Box 553; Charleston, WVA 25322.

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THE LUCILE ELLIOTT SCHOLARSHIP GUIDELINES

The Lucile Elliott Scholarship fund was established to provide financial aid for any purpose reasonably designed to improve one's career in law librarianship.

Applicants must be a paid member of the Southeastern Chapter of AALL at the time the application is completed.

Scholarship Committee members are ineligible to receive scholarships during their tenure on the Committee.

Applicants who have received a Lucile Elliott Scholarship within the previous three years are ineligible to receive a scholarship.

(Continued on page 5)
EDITOR'S CORNER

With this issue volume 12 of the SOUTHEASTERN LAW LIBRARIAN is complete. The Chapter has been very busy during the year; the amount of copy for each issue of the newsletter reflects that high level of activity.

This issue of the newsletter contains short articles about the meetings and panels at the Chapter meeting in Charleston, S.C. Also, there are several important items which need to be reviewed prior to the AALL Annual Meeting in Chicago. Please read Claire Engel's article about the development of guidelines for the awarding of Lucile Elliott scholarships. Those guidelines will be discussed at the Chapter meeting in Chicago - TUESDAY, JULY 7, 1987 from 7:30 - 8:45 at the Hyatt Regency. Submit the registration form in this issue prior to June 15 to register for the breakfast.

I am sorry to report that one of the editors of the Newsletter, L. Scott Rawnsley of the University of Florida, recently died. I know that all of you join me in expressing our sympathies to Scott's family and friends. Joseph Cross of the University of South Carolina has agreed to become the BRIEFS editor. Dorothy Shea of Rogers & Hardin in Atlanta will continue to help Joe with the column.

I want to thank the contributors to this issue of the Newsletter for submitting their articles early. Please submit copy for the next issue to me by AUGUST 15, 1987.

Enjoy the Chicago Annual Meeting.

Timothy L. Coggins
University of North Carolina

The Southeastern Law Librarian is the official publication of the Southeastern Chapter of the American Association of Law Libraries. It is published quarterly in September, December, March and June. Editorial comments or submissions should be sent to the editor. Subscriptions and membership information should be directed to the Secretary of the Chapter. Inquiries about advertising should be made to Doina G. Massey, University of North Carolina, Law Library, Van Hecke Wettach Building 064A, Chapel Hill, North Carolina 27514; 919-962-1207.

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NEXT ISSUE:


From

The President

Last summer when the task of producing four president's columns lay ahead of me, I wondered how I would ever have enough to say. Now that there's only one column left, I know I can't possibly say all that I would like. I don't have to tell you that the Southeastern chapter is made up of a lot of very special people. Our profession has always impressed me as having a disproportionate number of exceptionally bright individuals who also happen to be genuinely concerned about other people. Perhaps their compatibility with legendary southern charm and hospitality has drawn so many of the best ones to the Southeast.

Hazel Johnson and I have joked about a perception that many members have— the vice president does all the work while the president heaves a sigh of relief and stretches out to watch. Having had a taste of both positions, I can attest that Hazel will not be eating bon bons and watching soap operas. The best part of being chapter president is that you stay in touch with so many members about committee work, meeting arrangements, national concerns, etc. Typist's elbow and telephoners ear notwithstanding, it has been an extremely rewarding experience because members have been so willing to lend their talents for the betterment of the chapter. For that, I thank you all sincerely -- Hazel Johnson, Larry Wenger, Bill James, Dick Danner, Bruce Johnson and his local arrangers in South Carolina, editor Tim Coggins, the committee chairs, and everyone who supported the chapter and me.

There were unexpected pleasures as well. One of the exceptional ones for me during '87, since we were celebrating the 50th anniversary of the chapter, was the privilege of getting to know Dr. Stanley J. Bougas, the earliest SEAALL president (1959/60) who attended our meeting in Charleston. Although Stan is a very distinguished librarian (Director at the U.S. Department of Commerce), only a few of our members had met him. I confess that I had certain trepidations about how he would fit in and how we should entertain him as an honored past president. I needn't have worried. From the moment I spied him at the registration desk, resplendent in ten-gallon hat, handlebar mustache and silver belt buckle, puffing on a big cigar, I knew he was our kind of guy. I've just received a wonderful letter from Stan in which he thanks us and admits to having thoroughly enjoyed himself (he was spotted doing the cha cha cha in the lobby of the Mills House!) and "most of all meeting so many new and exciting people who are members of our chosen profession." Meeting and being inspired by colleagues like Stan are certainly some of the best reasons I can think of for convening every spring.

Eighty-eight will be a banner year for SEAALL, with the coming of AALL to Atlanta. (BUY YOUR T-SHIRT NOW, see advertisement in this issue.) The Miami AALS meeting and four institutes at Florida State and the Universities of Alabama, Georgia, and Tennessee will occur within our boundaries. SEAALL members will have a (Continued on next page)
marvelous opportunity to learn, to contribute, and to show their stuff. We will be very visible in AALL and in many communities. Rarely will we have such an occasion to show our employers and constituents what law librarianship and AALL are all about. And rarely will SEAALL members have such an opportunity to express their talents and leadership ability. Let's go for it!

Carol Billings
Law Library of Louisiana

SOUTHEASTERN CHAPTER
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By: Doris M. Bieber
1985
$35.00 Hardbound
In selecting the scholarship recipients, the Committee will consider the following factors:

1. Length of membership in SEAALL: The Chapter wishes to encourage the participation of its newer members (3 years or less). Therefore, when the applicant pool permits, scholarships will be awarded on a 70:30 newer members to older members ratio.

2. Participation and service to the library profession: This is demonstrated by participation in committees, sections, programs, projects, etc. of professional associations.

3. Intended use of scholarship. Scholarships may not be used for courses taken toward earning a degree or attending the American Association of Law Libraries annual meeting.

4. Lack of financial assistance from employer.

5. Potential for staying within law librarianship: This is demonstrated by employment record and/or educational preparation.

Comments from the Committee's Discussions:

The committee offers the following explanatory comments regarding the various provisions of the guidelines. The comments are NOT part of the official proposed guidelines. The Committee feels that SEAALL dues are modest and that recipients should exhibit this minimum commitment to SEAALL.

Factors to Consider:

1. Length of Membership in SEAALL: It was the sense of the Committee that the majority of scholarships should be used to encourage the participation of newer members. This provides a greater opportunity for newer members to receive a scholarship but still allows older members whose institutions cannot provide funding to obtain a scholarship.

2. Participation and Service: The Committee will consider participation in library professional activities. This provides some mechanism for evaluating older members as well as librarians who come from other fields of librarianship.

3. Intended Use of Scholarships: This allows for the use of the scholarship for any continuing education purpose furthering one's career in law librarianship with the following exceptions:
   a) AALL annual meetings: The Committee feels that AALL awards a large number of grants for attendance at this meeting and that the number of grants will be increasing since AALL will no longer award grants for institutes. SEAALL's money will be better spent helping its members to attend SEAALL, AALL institutes and other types of seminars, workshops, classes, meetings, etc.
   b) Degree program courses: The Committee feels that the scholarship is for continuing education and not to obtain additional degrees.

(More, next page!!!)
4. Lack of financial assistance for employer: The Committee feels that the employer should be the preferred source for funds and that applicants should approach employers prior to requesting assistance from SEAALL.

5. Potential for Staying in Law Librarianship: The Committee believes that scholarship funds are best utilized by people who will remain in the profession. While there is no way to guarantee this, employment records and/or educational preparation provide some guidance.

GET PREPARED TO PROMOTE THE ATLANTA CONVENTION

Judith Krone of Bondurant, Mixson & Elmore in Atlanta, GA announces that the Atlanta Chapter is selling T-shirts promoting the Atlanta Convention. The T-shirts cost $6.50 each and SEAALL members are encouraged to wear the T-shirts the last day of the Chicago Convention.

For your T-shirt, write or call Judy at the following address. Indicate the size you would like.

JUDITH KRONE
BONDURANT, MIXON & ELMORE
2200 First Atlanta Tower
2 Peachtree St., N.W.
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Mark your AALL convention calendar now for the SEALL breakfast and business meeting on Tuesday, July 7 from 7:30 - 8:45 at the Hyatt Regency. Hazel Johnson, our new President, and her newly-elected Vice-President will be installed. Our business will include discussion of the Lucile Elliott Scholarship guidelines and updates on committee activities. If you have other items for the agenda, please contact Carol Billings. Fill out your registration form in this newsletter now, and we'll see you there.

REGISTRATION FORM FOR SEAALL BREAKFAST BUSINESS MEETING

Hyatt Regency Hotel, Chicago
Tuesday, July 7, 1987 ---- 7:30 a.m. - 8:45 a.m.

$4.00 fee includes: Continental breakfast (juice, breakfast breads and pastry, and coffee or tea)

NAME: ____________________________

LIBRARY: __________________________

ADDRESS: _________________________

TELEPHONE NUMBER: _________________________

Please send this form with a check for $4.00 payable to "Southeastern Chapter of AALL" to: Professor William James, Treasurer University of Kentucky Law Library Lexington, KT 40506

It should be mailed in time to reach him by June 15, 1987. If a member finds after June 15 that he/she will be able to attend, please call or write Carol Billings (504-568-5706; Law Library of Louisiana, 301 Loyola Avenue, New Orleans, LA 70112). She will arrange directly with AALL Headquarters to add you to the reservation list.
COMMITTEE TIME

It's that time of year again - time to become involved with SEAALL through service on a Chapter committee. Review the options; one is sure to suit your interests. The Committees truly are the heart of our Chapter's activities. Active committees mean an active responsive chapter.

Please fill out the preference form below and return it as soon as possible. Let's begin implementing all our plans for Chapter activities!

COMMITTEE PREFERENCE FORM

If you are interested in serving on a Chapter Committee for 1986-87, please fill out information requested below and return to:
HAZEL L. JOHNSON; Long, Aldridge & Norman; 134 Peachtree Street; Suite 1900; Atlanta, Georgia 30043-1863

Return form by July 1, 1987.

Name: ________________________________
Institution: ________________________________
Address: ________________________________

(Please limit to three and indicate preference by 1, 2, or 3.)

___ Constitution and By-Laws  ___ Membership
___ Education  ___ Nominations
___ Newsletter  ___ Program
___ Placement  ___ Publications
___ Scholarship  ___ Publicity and Public Relations

I have previously served on the following committees (please indicate if Chair and years served on individual committees):

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

Printing Courtesy of LAW BOOK EXCHANGE
The Southern Chapter of AALL met in Charleston, South Carolina from April 2 through April 4 at the Mills House in the historic district. One hundred and forty-five people, plus approximately twenty-five guests of registrants, attended at least some part of the meeting. Despite rain and cool weather, many of the members were able to see a lot of historic Charleston. The location of the hotel enabled people to stroll easily through the old city. The excursion to Middleton Place gave everyone the opportunity to leave the peninsula for an afternoon in the plantation’s magnificent gardens followed by a traditional lowcountry barbecue.

The luncheon meeting on Saturday was held in Hibernian Hall. Professor Daniel J. Meador gave an address on the office of the Chief Justice of the United States, a most timely discussion during this bicentennial period.

Members of the Local Arrangements Committee were pleased that they had managed to successfully stage a meeting so far from Columbia and the University of South Carolina!

Joseph Cross
University of South Carolina

On Saturday, April 4, a program was held on the topic of "Database Searching: the Profit Angle." However, the panelists did not confine their remarks solely to the issue of making a profit from searching; they also touched on different aspects of searching, such as query formulation and training of database users.

The first panelist was Paula G. Benson, Reference Librarian at the University of South Carolina Law Library. Benson described the program at U.S.C. which provides attorneys with access to computer research. She gave many useful hints for determining when computer research would be helpful and when it would not be useful. This was followed by tips on formulating successful queries and a discussion of the differences between WESTLAW and LEXIS. Joseph Cross, Head of Public Services at the University of South Carolina Law Library, enumerated the differences and similarities between the legal databases, and how search strategies would differ depending on the database used. He discussed shortcut methods of searching, such as stringing and dot commands. Cross also elaborated on the computer service provided by attorneys at U.S.C., explaining how WESTLAW searches and NEXIS searches are done for area lawyers.

The last speaker was Sally Waters, Reference Librarian at Stetson University College of Law. Waters described the different methods available for training users, particularly law students, in the use of legal databases. She discussed the

(Continued on next page)
"Profit Angle" - cont.

merits and the problems of different training methods - small groups and individual sessions, temporary learning centers, and large group training. Stetson University has implemented a system for training large classes of law students all at one session, according to Waters.

Sally Waters
Stetson University

"Profit in the Law Firm Library"

Methods of making a profit in a law firm library can take on a wide variety of formats. Julie Luppino of the Guardian Building Law Library in Rock Hill, South Carolina discussed the membership library. Upon relocation to a new building, her firm decided to offer library memberships to other attorneys within the city. These memberships allow access to one of the better law libraries in the area, use of a professional librarian's experience, photocopying and telecopier services, with computer assisted legal research use anticipated. The library has an advisory board which includes attorneys from the membership who may make recommendations on material purchases and services. While the arrangements have been satisfactory up to now, the library is facing the decision of becoming autonomous, due to the expanding use of the library. Among Luppino's recommendations in planning for this type of library are to identify objectives and to carefully consider the market, the collection, the potential for conflicts and staffing.

Kay Todd of Paul, Hastings, Janofsky and Walker in Atlanta addressed the issues of total profitability of a law firm library in terms of billing clients for the research time of the library staff. Todd surveyed several law firms to get an idea of the relationship between the number of hours billed and the percentage of library salaries that was recovered by those hours. The percentages varied greatly, from 10% to over 100% of salaries recovered in billable time. Her statistics indicate that even if only 10% of salary is recovered that means more money for the firm. Her conclusion: the law library may never be totally profitable in the standard setting but whatever can be recovered is a better contribution than none. Billing can go a long way to raise the respect of the firm for the library and can be used to justify new staff.

Hazel Johnson
Long, Aldridge & Norman

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"Marketing Online Databases"

"Marketing Online Databases" was the topic of a panel discussion with panelists from academic and law firm libraries. Peggy Fry, the Online Services Librarian at Georgetown Law Center, discussed the program of online searching designed for law students and faculty. Fry outlined the initial steps in developing the program, such as establishing a line item for the budget, surveying the needs, determining the kinds of databases, accessing the quality of various databases, etc. The public relations aspects of the program at Georgetown included the preparation and distribution of a pamphlet, notices in a library newsletter, articles in Georgetown's various library and faculty guides, distribution of commercial flyers sent by the companies which market the services, and "stick-on" DIALOG labels to be placed on the print resources. Fry recommended that online databases not be marketed as a quick remedy for the research needs of students, but rather the services need to be presented in a professional manner and in a way that accurately reflects the materials available.

Kathy Heberer, Librarian at Rumberger, Kirk et al of Orlando, Florida, presented the view of librarians involved in marketing online services in law firms. Heberer recommended that marketing online services should be an important part of any law firm librarian's overall marketing strategy. Marketing online services ensures that available resources are more fully utilized while improving the visibility of the library and its staff within the organization. It also involves anticipating needs and generating a demand for online services. Librarians need to provide SPECIFIC examples of the usefulness of the services; simply telling attorneys that over 500 databases exist in the fields of science, medicine, psychology, etc. will probably not get them to request a search. Heberer emphasized that marketing is an ongoing process - doing a program on a new service when the Library initially subscribes is not enough.

There are a number of ways to publicize the services that a law firm has available. Some of Heberer's suggestions include notices and articles in a library newsletter, the firm newsletter, or the client newsletter; information about online services in the firm's recruiting brochure; presentation of computer research capabilities as a regular part of the interviewing/orientation process; a welcome memorandum for new attorneys and paralegals; a formal firm seminar on online research; attendance at department meetings and formal presentations; plus many others.

(Continued on next page)
Heberer concluded with one warning: keep in mind that it is possible to over-market online services. Be sure beforehand that the library staff can handle the requests, that the librarian has the time to master the different search protocols, and that the librarian is committed to keeping on top of system changes.

Timothy L. Coggins, Associate Law Librarian at the University of North Carolina at Chapel Hill, discussed the fee-based "Law Library Services Program for North Carolina Attorneys" at UNC and the incorporation into that program of the LEXIS Membership Group services. Marketing both programs should start with recognition of the four p's of marketing: product, place, price, and promotion. Once the product was identified at UNC, the location for services restricted to North Carolina, and the price set, the Library began a formal promotion campaign. The promotion activities included a reception in the Law Library (with wine and cheese; yes, FOOD in the Library), mailings to North Carolina attorneys, telephone marketing by the Mead Data Central representatives, and follow-up contact with every attorney who inquired about the programs. Both programs have worked very well at North Carolina. Coggins concluded with an encouragement to any library considering the development of a fee-based services program or participation in the LEXIS Membership Group program.

Kathy Heberer
Rumberger, Kirk et al

Timothy L. Coggins
University of North Carolina

"Products Liability Insurance Crisis"

Professor David Owen, University of South Carolina Law School, and Dr. Joan Schmit, U.S.C. College of Business Administration, were the speakers at the session on products liability and the insurance crisis. Professor Owen defined the torts crisis as a gradual increase in amounts recovered in tort actions and a spreading of liability among manufacturers and sellers, causing insurance companies to respond by increasing premiums. Whether the crisis can be averted by legislation or by increased premiums remains to be seen. A growing number of special interest groups, such as medical practitioners and municipalities, favor legislation.

From the legislative view the question becomes tort reform. Owen discussed the political origins of reform efforts, the study groups on tort reform, especially those considering mass compensation problems, the legislative and judicial responses, and typical reform proposals. Proposals include caps on non-economic damages, periodic payments for damages, changes in joint and several liability, reductions in statutes of limitations, and mandatory, non-binding pre-trial arbitration.

Dr. Schmit discussed risk management and the present difficulty in predicting risk. She pointed out that the deterrent effect is dulled by sharing risk. In the shift from deterrence to risk sharing, the law of large numbers no longer applies. The ability of insurers to predict claims demands is hampered when strict liability is reduced. Insurers
Richard Danner and Claire Germain of the Duke University School of Law Library presented a program entitled "Legal Information to the Public: The Law Library Role." Danner, Law Librarian at Duke, emphasized the public's need for and its right to information as outlined by the 1979 White House Conference on Libraries. He also stressed the concern of the National Committee of LISPA that the public be able to have access to legal information.

To respond to these concerns Danner and Germain, Assistant Librarian at Duke, introduced a non-credit course into the curriculum of the Continuing Education program at Duke University. This course was offered twice within the past year and was very successful. An average of 20 students attended each course. Among those students enrolled were public library librarians, law firm librarians, paralegals, and Duke University faculty, staff and students. A third cycle is planned for the Fall of 1987.

Germain's presentation consisted of the detailed course description. The course consisted of eight one and one-half hour evening sessions. The text used for the course is Jacobson's and Mersky's Legal Research Illustrated. In addition to the manual, numerous handouts and bibliographies were distributed. The method of teaching consisted of a combination of lectures accompanied by many transparencies, followed by hands-on sessions in the Law Library. Assignments of a problem-solving nature were given to the class and at the next meeting the correct answers and the method of finding the answers were discussed. There was one quiz, but no grades were assigned.

Both Danner and Germain feel that the class was a worthwhile and professionally rewarding experience since it renewed their commitment to making legal information accessible to the community. Feedback from the students who participated was very positive. Both encouraged participants in the audience to try similar programs at their institutions and expressed their willingness to share their experience and materials used in teaching this course.

Doina G. Massey
University of North Carolina

"Tax Research After the 1986 Tax Reform Act"

Patricia R. Moore, the librarian at Arthur Andersen Company in Charlotte, North Carolina, presented a program on tax research for approximately thirty librarians. Moore used Prentice-Hall slides to illustrate the complexity of tax research. She explained that several problems are encountered by tax lawyers, librarians, etc. when they are researching the new tax laws. There are some transitional sections; therefore, the researcher must consider old and new sections. The new sections of the revision have no cases to assist in the interpretation of these sections. Definitions of the new terms are not always available in the new tax laws. Finally, the researcher must decide how to treat sections

(Continued on next page)
'Tax Research' - cont.

that are repealed entirely, i.e. the determination of the date of repeal, whether a new section concerns the same section matter, etc. Although there are additional questions, the research resources for tax specialists have not changed, still the emphasis on primary resources (laws, official interpretations, etc.) and secondary resources (tax services, citators, computer systems).

Moore distributed several items which will be beneficial to persons who attended her session. An Arthur Andersen & Company pamphlet, "Highlights of the Tax Reform Act of 1986," is a useful forty-one page summary of the recent tax changes and how they affect taxpayers. "Federal Research," a thirty page handout, includes sections on the legislative process, federal tax laws, the Internal Revenue Code, tax treaties, regulations, and administrative rulings.

Timothy L. Coggins
University of North Carolina

"The Funding Crisis in the Public Law Library: A Recap"

Presentations in this meeting were made by Isabel Paul of the Henrico County (Virginia) Municipal Reference Library, Carol Billings of the Law Library of Louisiana, and Dean Leah Chanin of the Walter F. George School of Law at Mercer University. Paul began with a review of the effects of the "Gramm-Rudman" Balanced Budget & Emergency Deficit Control Act of 1985 (P.L. 99-177) on the Depository Library Program. After an examination of the alternatives for reducing costs, Mark Scully, Head of the Library Programs Service, determined that elimination of the option to receive in hard copy format items that are also published on microfiche would yield significant savings. Last September the Public Printer proposed to the Joint Committee on Printing that GPO discontinue all dual format publications, including the Code of Federal Regulations, the Congressional Record, and Congressional hearings and committee prints. In October the Committee Chair, Senator Charles Mathias (now retired) replied that such an action would violate committee policy. The Depository Library Council recommended that the Public Printer seek a supplemental appropriation to continue paper distribution of the CFR, Federal Register, daily Congressional Record, Official Gazette of the U.S. Patent and Trademark Office: Patents and Trademarks, and the Monthly Catalog.

Ralph Kennickell, the Public Printer, however, continues to advocate additional staff for conversion of publications to microformat. Kennickell seems insensitive to the implications that his proposals would have for researchers. He downplays the expense of micrographics production, the likely delay in delivery to libraries, and the cost of reader-printer copying for patrons. Ms. Paul warns that law librarians must keep abreast of the developments affecting depositories, must lobby vigorously, and must devise cooperative purchasing plans with other libraries as a last resort.

(Continued on next page)
Carol Billings focused on the question of managing with less after the budget axe has struck. Limited resources force a library to do things the hard way, which takes valuable time. The librarian's options are determined by the funding authority's policies and regulations. Finding creative ways to work within the rules and to gain the cooperation of fiscal officials can give increased freedom to try new solutions. Billings suggested several ways for an administrator to motivate an overburdened, underpaid staff who are performing as jacks-of-all-trades. Using primary sources, treatises, and Shepard's Citations can eliminate the need for many expensive looseleaf services. Micrographics are an economical format for many large series. Frugality in augmenting and maintaining the collection involves using discounts, purchasing directly from publishers, monitoring usage for prospective cancellations, and updating some titles less frequently. A carefully-crafted collection development policy is crucial to ascertain a library's acquisitions priorities. Cooperative acquisitions with neighboring libraries and referral of patrons to materials in neighboring collections are good solutions to reduced book budgets.

The audience entered into a discussion of on-line access to materials as a substitute for hard copy. Billings proposed a system of free access and low cost off-line printing of materials not held by the library. Patrons using the computer to facilitate research in titles owned by the Library would pay customary search fees.

Accentuating the positive, Leah Chanin proposed steps that a library should take to improve its financial situation. Gaining credibility with one's funding authority is the key, she emphasized. Carefully prepared budget requests, filled with statistics on library service and evidence of need, can convince the authority that the librarian is worth heeding. The librarian must become a politician, learning how the system works and whom to call for help. Public relations efforts aimed at informing your constituency about the importance of library service often yield financial support. Dean Chanin also discussed several other possible sources of income: subscription memberships for attorneys in law school libraries, foundation grants, and fundraising campaigns.

Carol Billings
Law Library of Louisiana

"Products Liability" - cont.

suggest that calculating non-economic damages as multiples of economic damages would improve risk prediction. This would limit punitive damages and clarify the characteristics of change in the industry, in the hope of effecting savings in premiums.

Dr. Schmit also commented on the need for reducing the effects of joint and several liability and for imposing absolute limitations on claims. Finally, she called for better understanding of the current insurance problems on the part of lawyers, insurance companies, and consumers.

Diana Osbaldiston
University of South Carolina
FLORIDA

Assistant Reference Librarian for Legal Information Center.

Requirements: MLS required and JD degree preferred with at least two years experience in a law library. Duties: Assist students and faculty seeking information in a variety of sources including a library collection of more than 400,000 volumes, extensive audio-visual materials, and a wide-range of on-line services. Primary duty focuses on on-line searching in WESTLAW, LEXIS, DIALOG, NEXIS, PHINET, RLIN and other databases. Conduct training of students and faculty in use of legal information in on-line services. The library serves a faculty of 72, and a student body of about 1,100. Salary: Commensurate with qualifications and experience. Available: Anticipated starting date is August 1, 1987. Send: Letter of application and resume postmarked by June 12, 1987 to: Dr. Rick Donnelly, Chairman, Search Committee, University of Florida College of Law, Legal Information Center, Gainesville, Florida 32611. An Affirmative Action/Equal Opportunity Employer.

Law Firm Librarian. Administer the library operations in Holland & Knight's Miami office. Provide reference and research services, including firm and outside libraries. Report to the Firm Librarian in Tampa. Requirements: MLS; supervisory experience; organizational skills; familiarity with legal materials and computer research. Available: July 1, 1987. Apply: Send resume and names of three professional references to: Alcyone Hart, Firm Librarian; Holland & Knight; P.O. Box 1288; Tampa, Florida 33601

Library/Serials Control: A new professional position to provide management of the serials department of a very active law library (serials budget FY 87/88: $550,000). Responsibilities will include receiving, approval for payment, bibliographic control and record keeping, claiming, replacements, reinstatements, and bindery; and operation and supervision of INNOVAQ serials subsystem. Staff includes 3 FTE and student assistants. Position will serve as liaison with Acquisitions Librarian for order placement and payment; and with Cataloging Librarian for cataloging and "recon". Coordinates the work of additional looseleaf filing service personnel. An MLS from

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an ALA-accredited institution and experience in technical services related to serials processing (MARC serials format) is required as well as substantial management/supervisory experience. Hands-on experience with some type of automated serials system is desirable. Minimum salary: low 20's. Position available as of June 1, 1987. Submit resume to: Felice R. Lowell, Asst. Librn./Technical Services, University of Miami Law Library, P. O. Box 248087, Coral Gables, FL 33124.

GEORGIA

Reference Librarian, Tenure Track position. Requirements: MLS, JD and two years of experience preferred. Substantial law library experience can be substituted for the JD. Duties: Provides reference assistance; supervises government documents; coordinates legal and non-legal computer searching. Some evening hours will be scheduled. Salary: Competitive. Fringe Benefits: Vacation of 21 working days; 12 days sick leave; 11 paid holidays; State Teachers Retirement Program; Social Security; Group Health and Life Insurance. Available: July 10, 1987. Send letter of application and resume to: Nancy P. Johnson, Head Law Librarian, Georgia State University, College of Law Library, University Plaza, Atlanta, GA 30303-3092. Interviews can be arranged at the AALL Annual Meeting in Chicago, IL. GSU is an Equal Opportunity, Affirmative Action employer.

KENTUCKY

Circulation/Reference Librarian (Law). This position is responsible for the overall administration of circulation and reserves in the Law Library. The Circulation/Reference Librarian supervises a circulation assistant and approximately 12-15 student employees. Responsibilities include: assisting in designing and implementing circulation policies and procedures; implementing an automated circulation system; coordinating course reserves; supervising collection maintenance; providing reference service; training students on LEXIS, WESTLAW and computer aided instruction programs; preparing bibliographies for the law faculty; updating existing library guides and handouts; developing new library instructional materials; giving library tours; teaching Legal Research classes; and giving bibliographic instruction to non-law classes. Qualifications: MLS from an ALA accredited library school. Prior experience in an academic law library desirable. Available: July 1, 1987. Application Deadline: June 1, 1987. Salary: $19,000. Benefits: Faculty status, 12 month appointment, 22 days vacation, TIAA/CREF annuity plan. Send letter of application, resume and names of three references to: Ann Howell, Administrative Assistant for Personnel; University of Kentucky Libraries; Lexington, KT 40506-0039. UT is an Equal Opportunity/Affirmative Action employer.
Circulation Librarian and Assistant Professor. Search Reopened. 12-month contract, tenure track, liberal fringe. Responsibilities: circulation, collection (including printed, microform, and media) maintenance, looseleaf service, interlibrary loan. Staff: 3 full-time and 30+ part-time. Requirements: MLS degree with one year's professional experience, strong managerial and communications skills, ability to motivate and work with people. Previous relevant experience in an academic or law library preferred. Commencing: Immediately. Salary: $20,000 minimum. Application: Send resume, three (3) letters of reference, MLS degree transcript to Win-Shin S. Chiang, Law Librarian, Box 104, Loyola University, 6363 St. Charles Avenue, New Orleans, Louisians 70118.

NORTH CAROLINA


Head of Public Services: Requirements: MLS from ALA accredited school, JD and at least two years of law library reference experience. Duties: To manage the Public Services programs of a law school library and to provide reference service to users in the law school and broader legal community. Opportunity to teach own course in the law school curriculum. Salary: Commensurate with experience, excellent benefits. Apply: by April 30, 1987. Available: May, 1987. For both positions apply to: Thomas M. Steele, Director of Law Library Services, Wake Forest University School of Law, P.O. Box 7206, Reynolda Station, Winston-Salem, NC 27109.
NOTE: Please send news items about the membership and law libraries to Joe at the following address:
Joseph Cross, BRIEFS Editor
Law School Library
Univ. of South Carolina
Columbia, SC 29208

FLORIDA

Jewell Jean Miller of Papy, Poole, Weissenborn announces that she has a new fax number since the publication of the 1987 AALL Directory, 1/305-445-6793. The firm has finished its remodeling, and she has moved the library back into the firm.

LOUISIANA

The librarian for Baldwin and Haspel in New Orleans is a new member to the Chapter. In addition to being librarian for the firm, Alyce D. Smothers runs a library service for fourteen law and accounting firms. She is a member of both AALL and NOALL.

Another new member from New Orleans is Colette Fisher, Librarian at Milling, Benson, Woodward, Hillyer, Pierson & Miller. She holds a B.A. in legal studies from Northeast Louisiana University. Colette is a member of AALL and NOALL.

New member Timothy J. Blake joined Loyola University Law Library in New Orleans as the Reference Librarian on October 27, 1986. He received his J.D. degree from the University of Puget Sound in 1979 and his M.L.S. degree from the University of Washington with a Law Librarianship certificate.

NORTH CAROLINA

The librarian at Smith, Helms, Mullis & Moore in Charlotte is a new member. Barbara C. Duval has a B.A. in English from the University of Michigan in Ann Arbor and the M.S.L.S. degree from the University of North Carolina at Chapel Hill. She has worked in a variety of special libraries, including seven years as a nursing school librarian.

PLACEMENT - cont.

The SEAALL Special Committee on Education was established in spring 1986 with the goal of identifying new ways for the Chapter to meet the changing educational needs of its members. The Committee, consisting of Richard A. Danner (Chair), Ruth J. Hill, Elizabeth Kern, Jewell Miller, Robin K. Mills, Kay Todd, and Anne Washburn, presented its report at the Annual Meeting in Charleston. The report details the results of a survey which the Committee distributed in November, 1986 to ascertain Chapter members’ priorities among possible educational programs.

The report concludes that members of the Southeastern Chapter look to the Chapter to provide continuing education programs. The members responded favorably to the annual meeting programs and the Chapter newsletter. Other items which are of interest to Chapter members include local programs for law librarians for members who can attend neither national or regional meetings and some distribution of video tapes of AALL or SEAALL meeting programs. "The challenge for the SEAALL Executive Committee, then, is to meet the membership’s needs, both by maintaining and expanding successful existing programs, such as the annual meeting and institute, and by finding ways to bring programs to the local level."

More about the specific findings of the survey in the next issue of Southeastern Law Librarian.