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Christopher Van Dyke University of Kentucky, chrisvandyke@uky.edu

Brvan Gibson University of Kentucky, bryan.gibson@uky.edu

Jeff Jasper University of Kentucky, jeff.jasper@uky.edu

Doug Kreis University of Kentucky, dougkreis@uky.edu

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Review of Project Development Practices and Project Management Resources at State Transportation Agencies

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We provide services to the transportation community through research, technology transfer, and education. We create and participate in partnerships to promote safe and effective transportation systems.

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Kentucky Transportation Center 176 Oliver H. Raymond Building Lexington, KY 40506-0281 (859) 257-4513

www.ktc.uky.edu



Technical Assistance Report

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Review of Project Development Practices and Project Management Resources at State Transportation Agencies

Chris Van Dyke, Ph.D. Research Scientist

Bryan Gibson, Ph.D. Program Manager

Jeff Jasper, P.E. Research Engineer

and

Doug Kreis, Ph.D., P.E. Associate Director

Kentucky Transportation Center College of Engineering University of Kentucky Lexington, Kentucky

In Cooperation With

Kentucky Transportation Cabinet Commonwealth of Kentucky

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Introduction

At the Kentucky Transportation Cabinet's (KYTC) Department of Highways, project development encompasses all the work activities needed to move a transportation project from concept and project initiation to construction letting. Developing projects efficiently requires the adoption of sound project management practices. And having recourse to validated project development practices is critical for helping KYTC project managers negotiate the variety of tasks and processes leading up to project implementation and delivery. For a project manager to be successful, they must possess a holistic understanding of how the complex interplay of engineering, environmental, and economic issues affect different stages and facets of project development. Without an expansive knowledge of these variables, project managers risk privileging one area over another, which leads to the development of subject-matter silos that impede efforts to develop a big-picture understanding of a project. Although KYTC has a long track record of executing complex transportation projects, doing so is becoming increasingly challenging due to staff attrition and the attendant loss of institutional knowledge. Today, entry- and mid-level project managers have more project development responsibilities than ever but lack a dependable source of guidance they can turn to that will help them champion projects from the development stage and through to completion. Given staffing and budget constraints, it is more important than ever that KYTC project managers be equipped with all the tools necessary to successfully develop and deliver the construction program. As part of this project to develop A Guidebook for Project Development, the research team has reviewed literature on project management organizational structure and state transportation agency (STA) organizational structures, particularly those that have explicit project development and management components.

Literature Review

KTC first reviewed approaches to project management and development at state transportation agencies (STAs) to identify recent and emerging trends. In the coming years, changes at STAs will be driven by adjustments in funding priorities and a shift toward flatter organization structures (Lindquist et al. 2009). They will need to consider making organizational changes as necessary to fit particular needs, involve their employees in the decision-making process, and assess performance results and needed changes. At the same time, agencies should refrain from making changes too often (Cameron et al. 2009).

Secrest et al. (2012) classified STA organizational structures into three dimensions, although they noted that STAs often share characteristics across each dimension. The first dimension is a silo-based versus workflow-based structure, where functions are either grouped into silos or into team-based workflows with various skill sets being grouped together to deliver projects. The second dimension is a centralized versus decentralized organization; in the former, efforts are concentrated in a central office while for the latter they are dispersed among regional or district offices. Many agencies have adopted a hybrid organizational structure, combining a central office with offices located around their states. The final dimension is performing common STA functions in-house versus a more outsourced approach.

Secrest et al. (2012) also examined the changes being made and why STAs have begun to explore and undertake organizational changes. Drivers of organizational change include the pressure to increase efficiencies, enhance performance accountability, improve project delivery, insufficient revenues, and bolstering DOT credibility. Trends in organizational change center around the use of hybrid silo/workflow-based designs, the recentralization of key functions (command functions accompanied by the continued decentralization of delivery), and increased outsourcing. The first two are driven by a focus on innovation, efficiency, and consistency, while outsourcing is generally motivated by budgetary constraints. As STAs continue to evolve in response to various pressures, reorganized agencies are characterized by reduced size, a refined mission, the diversification of project delivery strategies, and a focus on performance and risk management (Secrest et al., 2012). Table 4 and Table 5 in the Appendix replicate Figures 6 and 7 (p. A-7,

A-9) and summarize how STA survey respondents answered questions about what areas have or will require change and overall organizational change strategies.

Brown et al. (2007) developed a guide for STA executives to improve organizational performance. The authors identified nine success factors related to organizational improvement and effectiveness:

- 1. Legacy Leadership
- 2. Champions
- 3. Measures of Success
- 4. Desire to Look in the Mirror
- 5. Alignment
- 6. Dialogue
- 7. Taking Care of Business
- 8. A Culture of Kaizen (Continuous Improvement)
- 9. Empowerment with Accountability¹

While not specific to project management or highways, organizational structures across transportation modes can be useful for comparing STAs.

Fazzalaro (2007) grouped STAs into four categories based on the organization structures adopted by their divisions of highway and public transit: by functional activity, transportation mode, multi-agency, and no identifiable component unit. This list is shown in Table 1. Kentucky is listed in the group organized by functional activity.

Table 1: State Department of Transportation Organizational Models (Public Transit)

Functional Activity

Alabama, Arkansas, California, Colorado, Florida, Iowa, Kansas, Kentucky, Louisiana, Maine, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Mexico, New York, South Carolina, South Dakota, Tennessee, Vermont, and Wisconsin

Transportation Mode

Arizona, Connecticut, Hawaii, Idaho, Illinois, Maryland, Michigan, Montana, New Hampshire, North Carolina, Oklahoma, Oregon, Pennsylvania, Texas, Washington, and West Virginia

Multi-Agency

Delaware, Georgia, Massachusetts, New Jersey, Ohio, Rhode Island, and Virginia

No Readily Identifiable Public Transit Component Unit

Alaska, Indiana, North Dakota, Utah, and Wyoming

STAs have increasingly turned their focused toward improving their project development and management to more efficiently and expeditiously deliver projects. Often, lengthy project phases (e.g., the environmental process) can produce significant delays. Burbank et al. (2009) reviewed organizational structures that can help streamline environmental processes.² After interviewing personnel at 11 STAs, they identified 12 features of an effective and efficient environmental process:

- 1. Provide two levels of leadership: executives and career environmental managers and staff.
- 2. Organize for environmental awareness and accountability throughout the STA and assure effective communications: ensuring appropriate staffing levels throughout the organization.

² As part of this project, 27 additional literature sources related to environmental issues and streamlining are cited. If more information on the environmental process is desired, these sources provide a good starting point.

¹ For tools and tips on implementing these best practices see p. 12-40.

- 3. *Provide expert staffing*: given the complexity of environmental issues, ensure that staff has expertise and resources needed.
- 4. *Build an environmental culture*: focusing on environmental issues throughout the organization emphasizes their importance.
- 5. *Support improved land use*: cultivate responsible land use practices that benefit transportation and the environment.
- 6. *Invest in environment*: view environmental features as essential to projects, like safety features.
- 7. *Nurture relationships with resource agencies*: build and maintain relationships with federal and state resource agencies.
- 8. Invest in GIS: helpful for early resource coordination, planning, and mitigation.
- 9. Develop programmatic agreements.
- 10. *Shift from projects to ecosystems*: less focus on project-by-project planning and mitigation in favor of ecosystem planning and mitigation.
- 11. Be judicious with environmental management systems (EMS) and environmental performance measures (EPMs): implementing performance measures were seen as adding value.
- 12. *Continually streamline environmental processes*: vary based on state experiences and number of projects.

The authors highlighted several state efforts that streamlined project development processes, including: Florida's Efficient Transportation Decision Making³ (more on Florida's efforts below and in the next section), Oregon's Collaborative Environmental and Transportation Agreement on Streamlining⁴, and North Carolina's Ecosystem Enhancement Program⁵.

Florida DOT (FDOT) established a project management office in 2001 and conducted a project benchmarking study shortly thereafter (Florida Department of Transportation, 2006). The results of the study offer insight into best practices, lessons learned, and trends and next steps/recommendations concerning project management at STAs. Best practices covered project management structures, online information databases, scope and budget creep, scheduling, consultant contracts, project management training, and program assessments. The report discussed various project management structures, including projectized structures, cradle-to-grave project manager, cross-functional project delivery teams, and phased project manager/team approach. The study concluded that existing organizational structures may be problematic when trying to implement different project management approaches; cross-functional project delivery teams and phased project manager are least likely to impact existing structures. For more efficiency, the cradle-to-grave and projectized structures are preferable; however, agency personnel may resist their use. Project management training focused on formal courses, training with real scenarios, and handbooks/guidelines. All approaches can help improve and make uniform project management practices in an STA.⁶

FDOT identified the following trends in project management (p.16):

- Increasing frequency of studies of best practices or benchmarks where organizations examine their practices and seek to adapt as needed to improve project management
- Major organizational changes requiring leadership buy-in
- Development of lessons-learned/knowledge databases
- Project management of in-house projects
- Online project management information sources
- Training

³ http://www.fdot.gov/environment/etdm.shtm

⁴ https://www.environment.fhwa.dot.gov/strmlng/newsletters/oct01nl.asp

⁵ https://deq.nc.gov/about/divisions/mitigation-services

⁶ If information about the other best practices is desired see p. 11-14.

• Project management guidebooks

Next steps for project management were focused on defined project management roles and using them across all levels of an agency, communicating with other states about project management practices, selecting approaches to project management, and training project managers. Recommendations arising from the study reflect many of the best practices previously listed and are noted below (p. 18-19):

- Evaluate different project management structures
- Develop an online project management database or web portal
- Provide formal software training
- Examine more effective scheduling methodologies like critical path or critical chain
- Potentially reduce the number of projects undertaken
- Reevaluate entire project phase schedule
- Explore the use of incentive programs for various contracts
- Use a Project Management Handbook as basis for project management training
- Take lessons learned/case studies from actual projects and use them in training

Organizational change at STAs is ongoing due to many factors, such as tighter budgets and the need to improve performance and efficiency. With organizational change being pursued at many agencies, the FDOT study and others reviewed in this section provide STAs with valuable information on organizational structures and current best practices in project management. The next section looks at state-level approaches to project development and management and discusses numerous examples of materials KYTC should consider when assembling its project development and management guidebook (e.g., policy manuals and guidance).

State Approaches to Project Development and Management

The research team looked at how different STA's approach project development and project management. To understand STAs' varied strategies, the team examined policy manuals, guidance, best practices, and other resources made available to project managers. Three questions guided the inquiry:

- What activities are project managers responsible for?
- Where are project managers located within an agency's organizational hierarchy?
- What resources are available to project managers?

Although this section does not review the policies and practices of every STAs, it provides a representative sample. Some agencies (e.g., Caltrans) have published extensive guidebooks that describe practically every facet of project development and reference laws, agency-specific practices, and permits, among other items. Additional efforts such as *NCHRP's Web Document 137: Guidance for Transportation Project Management*⁷ also provide project management basics in a guidebook format for practitioners to utilize. We do not exhaustively document the contents of these guidebooks. Rather, our goal was to capture and highlight resources and strategies that could be applied at KYTC or elsewhere.

Nebraska

Project managers at the Nebraska Department of Transportation (Nebraska DOT) are employed in one of eight district-level offices located around the state. Each district has a District Engineer and District Construction Engineer; project managers are located below these positions within the organization's hierarchy. The agency also has Divisions of Project Development and Program Management, but no Division of Project Management. The Division of Project Development was created in 1971, principally to

⁷ http://www.trb.org/Publications/Blurbs/161950.aspx

deal with the increased federal requirements that were imposed by the 1969 Environmental Policy Act (e.g., writing environmental impact statements). While there is no Division of Project Management, the agency hosts a webpage for Project Manager Resources (http://dot.nebraska.gov/business-center/pm/). Along with links to agency-specific resources (e.g., approved products list, construction manual, spec book, electronic contract documents), it also contains a best practice manual and a Project Management Best Practice Checklist, which offer project managers step-by-step guidance on what tasks they are responsible for during each phase of a project. Nebraska DOT also holds an annual Project Manager's Conference.

Nebraska DOT project managers have many responsibilities, including 1) maintaining records of work performed, 2) monitoring the performance and progress of work, 3) making sure that contractors perform work as specified in plans and that sufficient documentation is preserved to justify payment. Their efforts stretch from pre-construction and construction through the post-construction phase. Project managers serve as the primary point of contact for project communications involving Nebraska DOT and external project stakeholders. They are not responsible, however, for directing the daily activities of the prime contractor or subcontractors

To streamline the project management process and establish a stable source of knowledge accessible to all Nebraska DOT project managers, the agency developed the *Project Management Reference Guide*. Written with the input of current and former project managers, the reference guide adopts a checklist format that documents best practices for the activities project managers are responsible for during each phase of a project (i.e., pre-construction, construction, post-construction). Callout boxes located throughout the text contain examples and best practice tips that pertain to specific activities. A sample page (Figure 1) from the guide illustrates the guide's structure and concise presentation used. Chapters include guidance on what steps are necessary to keep a project running smoothly. Topics are wide-ranging; for example, field survey operations, locating potential maintenance issues, verification of existing signage, materials management, contract management, and final review. Generally, the main text lacks detailed instructions on how to perform or coordinate a specific activity. Rather, the checklist format is designed to help project managers optimize their workflow and offer reminders of when a task should be performed. Appendices, however, include worked examples and templates to facilitate the development of memoranda or project-related documents (e.g., pre-construction agenda request letter, project materials required document list, status of environmental commitments, pre-construction meeting minutes, project information forms, work orders).

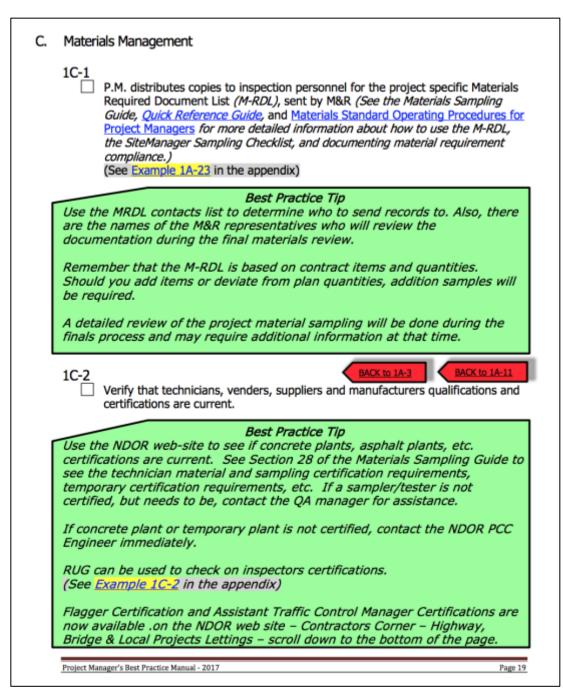


Figure 1: Sample Page from Nebraska DOT's Project Management Reference Guide

California

Caltrans project managers work in one of 12 district-level offices located around the state of California. The Division of Project Management is responsible for the management and delivery of transportation improvement projects throughout the state⁸. Districts are staffed by a District Director, under whom there is a Deputy District Director of Program/Project Management. Project managers are situated beneath the Deputy District Director on the organizational hierarchy. Some districts have also delineated project manager boundaries. Figure 2, which is a map of Districts 1, 2, and 3, indicates the territorial assignments

⁸ http://www.dot.ca.gov/projmgmt/

for individual project managers in the region. The Division of Project Management has produced several resources to facilitate project managers' activities, including two guidance manuals that define the purview of the agency's project managers and lays out the procedures they must follow during a construction project.

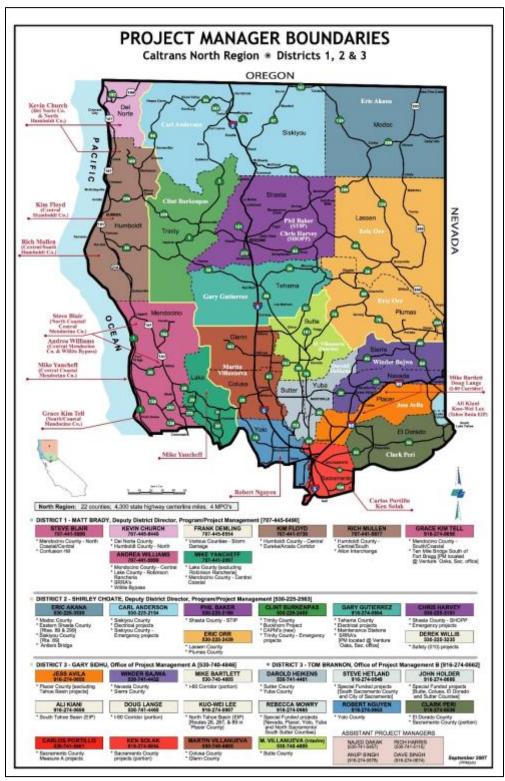


Figure 2: Territorial Assignments of Caltrans Project Mangers, Districts 1–3

Project managers are involved with projects for their entire duration and have the authority to control resources designated for the project and their schedules. They oversee all steps in the project development process, starting with project initiation and extending through closeout of the construction contract. In most cases, project managers receive their assignment before project initiation occurs. The agency's *Project* Management Handbook specifies the activities project managers are responsible for during each project component — these components are Project Initiation Document; Permits and Environmental Studies; Plans, Specifications, and Estimates, Right of Way, and Construction. At the beginning of a project, project managers are expected to identify the needs and expectations of project sponsors. They also lead the project team in development of a project management plan, which should define scope, schedule, cost, resource needs, risk, and communication strategies. As a project moves forward, project managers coordinate and facilitate all work; monitor project performance; inform district management of problems encountered by district-level management, sponsors, and other members of the project team; and work to control changes to project scope, cost, and schedule. Project managers are responsible for ensuring on-time completion and once work concludes, they prepare a final report and document lessons learned. Leading up to project approval, an interdisciplinary project development team composed of internal and external stakeholders is assembled to advise and assist project managers, carry out the work plan, participate in meetings and public outreach activities, and oversee early tasks of project activities.

Two published resources can assist project managers with their daily activities. First, is the Project Development Procedures Manual, which is a compendium of all information project managers need to know to carry out specific tasks. Divided into three parts, the manual presents general information (e.g., roles and responsibilities; project cost, scope, and schedule changes), a thorough description of the project development process (covering topics ranging from project initiation and formal project studies to public hearings and permits, licenses, agreements, certifications, and approvals), and details of specific project development procedures (e.g., encroachments and utilities, value analysis, community involvement). Patterned after the Project Management Body of Knowledge, Caltrans' Project Management Handbook offers guidance on best practices. It discusses each project component (listed above) and instructs project managers on what is expected of them during various phases; individual sections dedicated to each project component also specify what deliverables are required of each. Additionally, the handbook reviews processes associated with each project component. Taking a cue from the Project Management Body of Knowledge, the handbook divides project activities into five process groups (Initiating, Planning, Executing, Monitoring and Controlling, and Closing). The handbook also reviews tools and techniques project managers rely on during each stage of a project. Tools and techniques are described for different knowledge areas: managing project integration (e.g., forming the project development team at the beginning of a project's lifecycle, developing a purpose and need statement) and scope, time, cost, quality, human resources, risk, communication, and procurement management. The roles played by project stakeholders are covered as well, with the responsibilities of each project team member carefully itemized. Figure 3 is a table from the handbook that provides an overview of the project manager's core responsibilities within each process group. The second resource available to Caltrans project managers is the *Project Development* Procedures Manual. This manual painstakingly documents the project development process, from project initiation through the preparation of plans. It also contains numerous chapters that explain specific project development procedures (e.g., encroachment and utilities, value analysis, preparation of cost estimates, community involvement, noise abatement, landscape architecture).

Role	Process Group	Action
Project Manager	Initiate	Identifies the needs and expectations of the project sponsors
Has full authority, delegated from	Plan	Leads the project team in the development of a project management plan that defines the project scope, schedule, cost, resource needs, risk, and communication needs
the DDDPPM, to produce the		Ensures that the project management plan includes all the work required, and only the work required, to produce the product
intended results, on		Assigns resources in the following order:
schedule and within budget,		► First, assigns WBS elements to functional managers in his/her own district or region
and to keep the project sponsors and customers		 Second, brokers WBS elements to functional managers in other districts, regions or divisions, if functional managers in his/her own district or region are unable to meet the delivery requirements
satisfied		 Third, uses consultants to produce work elements, if neither local district or region staff nor brokering will meet the delivery requirements
		Modifies workplans to account for the use of project-specific consultant contracts
	Monitor &	Coordinates and facilitates the work performed throughout the project lifecycle
	Control	Monitors project performance and takes corrective action if necessary
		Communicates sensitive issues and project progress to district management, the sponsors, and the project team
		Provides input into the performance evaluation of project team members, and recommends changes to the project team membership when necessary
		Serves as the single point of contact on matters involving overall project scope, cost, or schedule
		Resolves problems that affect project scope, cost, or schedule
		Controls change to the project scope, cost, or schedule throughout the project lifecycle
		Coordinates communication between task managers and internal customers of project deliverables to verify and document customer expectations
		Coordinates the efforts of the overall team, including the Division of Engineering Services
		Chairs project team meetings
		Controls the project budget (both support and capital)
	Close	Provides timely project completion
		Ensures that the final product meets the needs of the project customers
		Discusses the final product with sponsors to gauge their level of satisfaction
		Prepares a final report on the project, with recommendations for improvement
		Provides feedback to the team on lessons learned

Figure 3: Responsibilities of Caltrans Project Managers by Project Phase

Georgia

The Georgia Department of Transportation (GDOT) established an Office of Program Delivery in 2009 to facilitate the delivery of projects — from inception to completion. The office coordinates project development and delivery with other Georgia DOT offices and divisions, local governments, staff from metropolitan planning organizations (MPOs), business and community stakeholders, and other state and federal agencies. It prioritizes and encourages the use of codified and proven project management practices, such as those found in the *Project Management Body of Knowledge*. Within the agency's organizational hierarchy, the Office of Program Delivery and Program Control Office fall under the purview of the Division of Program Delivery. The Program Control Office monitors, controls, and reports on project status. It also offers training courses on the plan development process and local administered projects, encourages GDOT employees to build a collaborative environment throughout the project development process,

recommends lettings to executive management, helps project managers use the agency's scheduling tool, and is responsible for maintaining a balanced work program and reviewing project concept reports. Each district office is staffed by a program manager who supervises the activities of a team of project managers.

Georgia DOT project managers oversee projects from initiation through construction. More specifically, they are "the person in responsible of a project who makes the day-to-day scope, schedule, and budget decisions and is responsible for steering, coordinating, and managing a project through the Project Development Process and through the construction phase" (Georgia DOT, 2012). The agency has published a list of the tasks assigned to project managers:

- Meet with Planning, stakeholders, and MPO as required
- Review project justification statement with an assessment of commitments and agreements
- Meet with Program Control to establish schedules, identify critical path and risks
- Identify and monitor resources team members, stakeholders, and subject-matter experts
- Project Manager's project acceptance into Program Delivery with risk assessment
- Initiate and assign projects with a project charter
- Implement and execute the project management plan with team members
- Conduct meetings, plan, monitor, evaluate, mitigate, resolve, and report
- Deliver the project

Less experienced project managers are assigned a Senior Project Manager mentor. When they confront procedural issues or other problems they feel unequipped to handle, they are instructed to consult with their mentor to achieve a resolution. If this does not solve the problem, they should escalate the issue to upper management.

Georgia DOT has published a project management handbook that presents a view of project management which aligns closely with principles laid out in the *Project Management Body of Knowledge* and gives users practical guidance on different aspects of the project development and delivery process. After reviewing the mission of the Office of Program Delivery, the handbook quickly gestures toward salient policies and procedures project managers should familiarize themselves with, discusses methods and software for documenting progress on the project, and describes how to generate project status reports. The handbook's chapter on project management serves as a concise introduction to project management strategies and their application to effective and efficient project delivery. Later chapters run through a series of topics relevant to project management, including work breakdown structures, the administration and organization of GDOT programs, working with consultants and processing invoices, and legal matters. The handbook also discusses and establishes a roadmap for the Project Team Initiation Process, the goal of which is to standardize the roles played by project managers and subject-matter experts when GDOT projects are initiated and reduces the amount of time needed to move from the preliminary engineering funding authorization to the beginning of preliminary design activities. The remaining chapters touch on the project manager's roles during different phases, including preliminary design, final design, and construction including construction oversight, handling change orders, final inspection, and project closeout. Once a project ends, project managers are expected to hold a meeting with the project team to identify lessons learned and discuss ways to improve future projects.

Florida

Compared to most other state agencies, the Florida Department of Transportation (FDOT) has adopted a somewhat unique approach to project management. At the state level, FDOT has a Production Support Office, which is located under the Office of Design. The mission of the Office of Design is to support and manage the delivery of the design phase of projects. Within the Production Support Office is the Project Management Section, whose purpose is to supply the tools needed to deliver projects on schedule and within

budget and to develop and consistently implement project management practices to facilitate transportation project delivery. Additionally, the Project Management Section hires — when needed — consultant project managers to assist with delivery of the transportation work program. Consultant engineers provide design, construction engineering, and inspection services. What separates FDOT from most other agencies is that project managers generally oversee project phases rather than projects from inception to completion. The Production Support Office has published a comprehensive *Project Management Handbook* that contains guidelines and recommended practices for Florida DOT project managers and consultant project managers. The handbook lists and describes the various types of project management: 1) Planning Project Management, 2) Project Development and Environmental Project (PD&E) Management, 3) Design Project Management, 4) Right of Way Project Management, 5) Construction Project Management, 6) Design-Build Project Management, 7) Maintenance Project Management, and 8) Local Agency Program (LAP) Project Management. Project managers are assigned to oversee work in of these areas/phases. For example, a Right of Way Project Manager is responsible for managing the right or way phase of a project. After the Right of Way phase concludes, they communicate commitments and transfer purchase agreements and other materials to the Construction Project Manager. The agency maintains online resources for its project managers. The central website for Project Management (http://www.fdot.gov/designsupport/PM/) contains points of contact, lists project management areas, and links to the agency's Project Management Handbook and other agency-specific policies and resources, lets users access district-level project management websites. Only three of Florida DOT's seven districts have a web presence. The most detailed webpages (linked to below) contain links to manuals, files, documents, and other guidance that can facilitate project management activities.

- District 4 (http://www.fdot.gov/designsupport/Districts/D4/HomeKB.shtm)
- District 5 (http://www.fdot.gov/designsupport/Districts/D5/default.shtm)

At FDOT a project manager is the person responsible for executing and completing a project. As noted, project managers often come from outside consultants, and they preside over a single project phase (e.g., design, right of way). Project managers are also responsible for ensuring that work adheres to the project scope, managing contracts to verify all contractual requirements are satisfied, overseeing budgets, making sure that work is completed on schedule, eliminating or mitigating risks, communicating effectively with stakeholders, overseeing the work of project staff, and confirming that quality standards are met. The agency treats project managers as the "hub of concern and accountability." If a project has project managers from both FDOT and an external consultant, each assumes equal responsibility for the project's success. FDOT project managers are accountable to the management of the department in which their work takes place. Less experienced project managers are also encouraged to identify and work with informal mentors. Table 2 summarizes the responsibilities of agency and consultant project managers.

Table 2: Responsibilities of Internal and Consultant Project Managers (FDOT)

Area	Florida DOT Project Manager Responsibilities	Consultant Project Manager Responsibilities
Scope	 Develop the scope of services. Coordinate input from support services and the project team. Know and understand the scope. Be accountable to management for the success of the project. Approve modifications to the scope and update the document. 	 Completely understand and fulfill the scope of services. Not work beyond the scope of services. Be accountable to both Florida DOT and firm management for the success of the project.

Contracts	 Thoroughly know and understand the contract and fulfill all contractual obligations. Understand fiduciary responsibilities to ensure proper expenditure of public funds and to ensure that contracted services are delivered. Review deliverables, progress reports, and other project monitoring tools to identify problems early. Take decisive action if monitoring indicates a problem: work products are deficient, the consultant is not responsive, or the project is significantly behind schedule. 	 Thoroughly know and understand the contract and fulfill all contractual obligations. Fulfill all contractual requirements on time, within budget, and of an acceptable quality. Ensure that all progress reports and deliverables are submitted on time. Advise Florida DOT of contractual problems on a time basis and propose reasonable solutions.
Cost	 Stay within the budget; be concerned about total costs, including design, right or way, construction, and inspection services. Process appropriate charges in the contract amount. 	 Complete the project within the established budget. Meet the profit objective set by firm management.
Time	 Approve any change in project schedule. Be concerned with schedule linkages to other projects in the work program. Identify actions required by Florida DOT management and ensure timely completion. Ensure that Department review commitments, as defined in the contract, are met. 	 Meet all schedule requirements. Know which activities are on the critical path and manage these activities aggressively. Update schedule as needed.
Human Resources	Ensure that staff is available to perform the project and to review the project team.	 Ensure that the necessary human resources are available to perform the project. Ensure that the key staff members work on the project as proposed to the Florida DOT. Delegate effectively. Coach and train others to become Project Managers

FDOT's *Project Management Handbook* presents high-level guidance on many topics salient to project managers. It is divided into two parts. The first part examines generalized project management strategies that all project managers should adopt irrespective of what project phase they have responsibility for. The second part gives overviews of all the project management sub-disciplines (e.g., planning, design,

construction). After defining the attributes of successful project managers and discussing ethical principles. the first part of the handbook outlines procedures to monitor and control projects, explores the role of consultants, and maps the planning process FDOT uses to identify transportation needs. A brief primer on context sensitive solutions (CSS) follows, as it is the agency's policy to plan, design, construct, and maintain projects in a manner sensitive to the surrounding community and environmental contexts. The integration of CSS into the Planning and PD&E phases is covered, as is working with communities to develop workable transportation solutions and design strategies to implement CSS. Because most FDOT projects will have several agency and consultant project managers during their lifecycle, one chapter is set aside to discuss transitions between project managers, specifically the procedures for handing off materials and coordinating with project managers responsible for subsequent phases. Figure 4(a) depicts the workflow of a typical transportation project. Notice, there are six phases; each phase has a separate project manager. The handbook also instructs project managers on what deliverables they should provide to project managers who are responsible for the ensuing phase. As an example, Figure 4(b) illustrates what materials and knowledge the Design Project Manager hands off to the Construction Project Manager as the project transitions into construction. Additional chapters in the first portion of the handbook deal with other standard items such as procuring consultants, negotiating contracts, scheduling work, quality assurance and quality control, right of way, and risk management. The second half of the handbook provides fine-grained descriptions of the activities and responsibilities of project managers assigned to different phases. Most of the content relates to agency procedures and standard practices, laying out all the steps project managers should follow to successfully negotiate their project phase. Throughout, the handbook links to Florida DOT webpages, manuals, specifications, guides, and bulletins project managers will require access to.

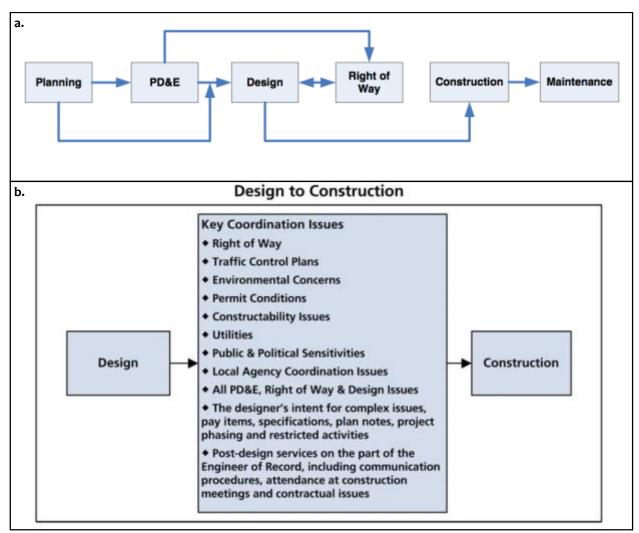


Figure 4: (a) Transportation Project Workflow at FDOT; (b) Design to Construction Handoff

Ohio

The Ohio Department of Transportation (Ohio DOT) lacks a dedicated office or division focused on either project development or project management at the state level, although it does offer resources to facilitate project management. In each district, the Planning and Engineering Department oversees the development and design of all highway construction projects. Located within this department are project managers who work on consultant projects and Local Project Administration (LPA) Projects — LPA Projects are those which move through the Local Let Process. Ohio DOT adheres to a five-phase Project Development Process (PDP): planning, preliminary engineering, environmental engineering, final engineering/right of way, and construction. Project managers oversee work during these phases. Preliminary Engineering and Environmental Engineering are done in tandem. The agency also has a classification system that is used to categorize projects based on project complexity. Path 1 and 2 projects are minor transportation improvement projects (e.g., maintenance and efforts that require minor structural or roadway work). Path 3, 4, and 5 projects are more complex, ranging from projects focused on existing alignments and significant relocations that do not significantly impact the environment (Path 3) to urban transportation improvements that entail acquiring significant right-of-way, relocating numerous utilities, and demand considerable public input (Path 5). To ensure continuity on more complex projects (Path 3, 4, and 5), Ohio DOT recommends assigning a dedicated project manager to oversee development across the project lifecycle. The agency has

a website focused on its PDP⁹ that includes links to its *Project Development Process Manual*, a discussion of project paths and their respective milestones, training materials, and worked examples of PDP documents.

After a project manager has been chosen by the project sponsor, the project manager establishes a project identification number, enters information into the agency's project management system, works with the sponsor to select an appropriate project team, and begins documentation of all project activities and products. To facilitate selection of the project pathway, project managers define project conditions, potential impacts, constraints, and solutions (i.e., alternatives) and report on them to help the Planning and Engineer Administrator make an initial project classification selection. It is also the project manager's responsibility to communicate and coordinate with Ohio DOT's Central Office specialty staff throughout the project. At the outset of a project, project managers organize a kickoff meeting, the aim of which is to identify project stakeholders, define work requirements, develop a preliminary scope and schedule, and determine whether the agency will hire an outside consultant. Project managers are expected to organize project meetings at each PDP phase and at other critical times; they must ensure the project remains on schedule, is not exceeding the scope, and is within budget. If a consultant becomes involved in a project, the agency suggests the project manager participate in development of the pre-Scope of Services, conducts the scope of services meetings with the consultant, evaluates the consultant proposal, and negotiates the fee. Throughout the project, the project manager is responsible for monitoring and controlling costs and providing routine updates on its status to internal and stakeholders (e.g. Ohio DOT personnel, FHWA, Federal Transit Administration, MPOs). Project managers are expected perform the following tasks:

- Verify that contract deliverables meet the scope of services requirements and that deliverables are received
- Coordinate and schedule internal reviews plan submissions are tendered to the project manager
- Establish and monitor project funding
- Coordinate and schedule plan reviews
- Directly provide technical guidance to consultants (or coordinate its provision)
- Manage and balance project risks
- Regularly hold progress meetings
- Coordinate processing of any needed design exceptions
- On design contracts, manage activities required to certify plans to Ohio DOT's central office (e.g., right of way clearance, utility clearance, acquisition of necessary permits, railroad agreements, cost estimates, environmental clearance)

Project managers have the ability to customize a project's scope by modifying required tasks to address project needs. When a consultant is involved in a project, the project manager also monitors the consultant's work to ensure it complies with Ohio DOT's plan format requirement and the scope of services. After project has been completed, project managers are required to evaluate a consultant's performance.

Ohio DOT's *Project Development Process Manual* offers detailed guidance for each phase of the agency's PDP. The manual links to references, documents, and other resources located on the agency's website and elsewhere that project managers should consult if they need additional information. The introductory chapter has a high-level review of the PDP, articulates the project manager's responsibilities, and briefly touches on issues such as estimating project costs, scoping, alternative delivery methods, and transitioning a project from one path to another if the need arises. Next, individual chapters offer detailed treatments of each project phase. Each of these chapters, in addition to outlining key processes, includes a section that specifies what activities project managers are responsible for during each phase. The planning chapter walks

⁹ http://www.dot.state.oh.us/projects/pdp/Pages/default.aspx

through issues such as identifying and researching traffic problems that need to be addressed; developing purpose and need statements; and developing a project's scope, budget, and schedule. Following this, the manual goes over the preliminary engineering, during which project managers spearhead detailed investigations to identify appropriate transportation solutions. Topics such as feasibility studies, conducting environmental field assessments, developing an alternatives report, initial (Stage 1) design, and public involvement are reviewed. The environmental engineering phase occurs alongside preliminary engineering. In discussing this process, the handbook reviews environmental field studies in greater detail and discusses value engineering, detailed (Stage 2) design, and preliminary right-of-way plans. For items such as preliminary-right-of-way plans, the manual provides instructions on key items to consider and what to include with deliverables; this information is presented in callout boxes. National Environmental Policy Act documentation and environmental mitigation are covered in this chapter as well. Once preliminary/environmental engineering wrap up, projects transition to final engineering/right of way. The chapter dedicated to this phase examines right-of-way acquisition, completing detailed (Stage 3) design plans, preparing cost estimates, and the advertising and award process. The final chapter delves into construction, including preconstruction meetings, value engineering change proposals, acceptance of materials, construction activities (with an emphasis on which should be monitored and documented), and final acceptance. A post-construction meeting is held to revisit the project and document lessons learned.

Massachusetts

The Massachusetts Department of Transportation (MassDOT) has a Project Management Section that is housed within its Design and Engineering Department. The mission of this section is to oversee roadway and bridge projects designed by consultant engineering firms. Agency employees are divided among five district offices and a central office in Boston. Project managers have access to many resources, including the *Project Development and Design Guide*, which contains a dedicated chapter on project development and management (see below). The developmental framework MassDOT is meant to facilitate successful project execution; encourage the use of sound planning, design, and implementation practices; and promote the long-term success of the agency's projects. It also counsels the use of a collaborative approach to address transportation problems and prioritizes the use of context sensitive solutions. Figure 5 presents the agency's project development workflow. Along with the *Project Development and Design Guide*, the Project Management Section website also houses a variety of tools that facilitate the project development process. It includes links to project development tools (e.g., highway design review checklist, project need form, project initiation form, and construction project estimator), contract and invoicing tools (e.g., payment invoice processing procedures, consultant contract closeout procedures), and design manuals and guides. Information on public hearings, PRC activities, and scoping and estimating project costs are available too.

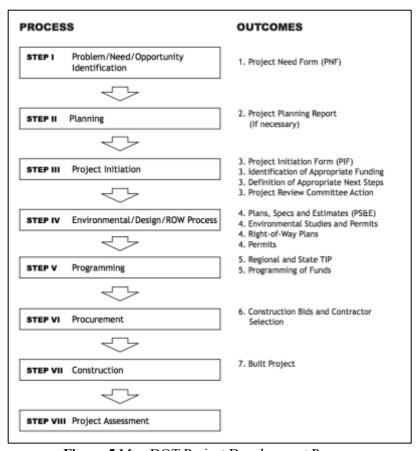


Figure 5 MassDOT Project Development Process

Project managers oversee work during each phase of a project, from initiation through construction. Project proponents are responsible for completing Steps I and II of project development (i.e., problem identification and planning). After a project need has been identified and goes through planning and the MassDOT district office and local community agree the project is warranted, the district office submits a project initiation form to the agency's Project Review Committee (PRC). The PRC evaluates proposed projects and decides whether they are both eligible for funding and feasible to undertake. Only after the PRC approves a project is a project manager assigned by the agency. On many roadway projects, cities or towns provide funding, supervise design, and acquire the right of-way. Project managers also coordinate with municipalities during the design phase, when they control the right-of-way and have selected a consultant engineering firm.

As noted, the *Project Development and Design Guide* includes a chapter on project development; the following discussion is restricted to this chapter. The first three chapter sections discuss project phases in which the project manager has little or no involvement. Needs identification and planning, which the first two sections explore, occur before a project manager is assigned. However, these would be of use to project proponents needing guidance on the process. The third section examines project initiation, from screening to approval by the PRC. The fourth section outlines the environmental, design, and right-of-way processes, which are concurrent. This section provides instruction on public involvement and specifies when various hearings occur. It also provides guidance for coordinating different facets of the environmental process (e.g., federal and local environmental laws, mitigation, documentation). The next two sections briefly review programming and procurement. Before construction gets underway, the project proponent and contractor must develop a construction management plant; MassDOT recommends closely monitoring and managing construction activities to verify quality standards are met and project expectations satisfied. Building on previous material, a section offers an in-depth review of public outreach, including a discussion

of stakeholder identification, deciding on appropriate public involvement strategies, and tools that are available to communicate with the public about new projects. It includes a matrix that identifies what public outreach approaches are necessary for different project types (Figure 6). Two final sections delve into scheduling (including a sample template) and design exceptions.

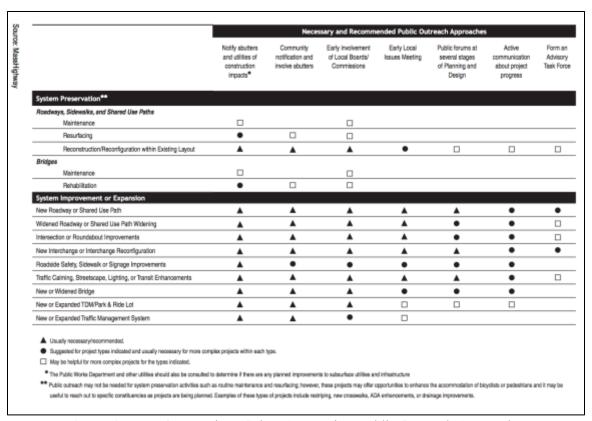


Figure 6 MassDOT Matrix to Select Appropriate Public Outreach Approaches

Utah

Within the Utah Department of Transportation's (UDOT) Project Development Group there is a Project Management Division whose mission is to provide resources to support the efforts of program managers, project managers, and project teams. Each of the agency's four regions houses a Project Management Division, which is headed by a Region Program Manager who oversees and manages all the projects that are taking place within the region. The program manager is tasked with monitoring the region's performance management system, coordinating all project assignments in design and construction, and working with UDOT Central Planning and Programming Division to prepare and submit budget requests to advance the region's program. Individual project managers work in regional offices and are supervised by Region Program Managers. Program Managers assign project managers to specific projects. The agency maintains a website for the Project Management Division¹⁰, which contains documents and other resources project managers can draw from to facilitate the project management process. Along with UDOT's *Project* Manager Guide, which is comprehensive resource for project managers, the website also links to guidance on financial management, a handbook devoted to team building, project delivery networks (which are templates that map out the project stages — and the activities associated with each one — of successful project delivery), information on Microsoft Project, risk assessment and management, and other assorted tools.

¹⁰ https://www.udot.utah.gov/main/f?p=100:pg:0:::1:T,V:649,

Utah DOT likens the project manager to an orchestra conductor — someone who manages the project at a high level, who although they lack detailed knowledge of every technical area (e.g., construction, quality assurance and quality control) can successfully coordinate, harmonize, and direct the activities of workers with multiple responsibilities to deliver a high-quality transportation product. More specifically, project managers are responsible for delivering every project within a region from concept development through construction and closeout. They oversee delivery of all project types: safety improvements, enhancements, preservation, and reconstruction. Project managers are responsible for keeping the project within scope, on schedule, and within budget, as well as ensuring data quality is sufficient. As project team leader, the project manager is accountable for planning, executing, monitoring, and closing a project. The agency views project managers as occupying several roles: project coach, mentor, risk manager, and primary decision maker. Project managers are responsible for ensuring that projects support UDOT's goals, improve nearby communities and the environment, bolster the safety and efficiency of travel, and they verify that the project benefits the agency's entire program. They also collect data on project metrics to determine whether a project is meeting its performance goals.

UDOT developed its *Project Manager Guide* to outline critical project management skills and document resources that are useful for both new and experienced project managers. The guide is divided into chapters. Each chapter — along with the main narrative — includes callout boxes that contain a variety of information, such as noting where different types of information can be found, defining key terms, delineating the roles of stakeholders, and succinctly outlining the steps needed to complete activities (Figure 7). The end of each chapter includes a chapter summary, links to guidance and manuals, tools germane for processes discussed in the chapter, key agency contracts, and business systems that are necessary to complete specific tasks. The first substantive chapter in the guide is focused on project creation and the role various agency stakeholders play in bringing a project into being. The next chapter on planning talks about the collaboration between the project manager and Definition Team, which involves defining and documenting the purpose, scope, and goals for a project. It includes guidelines for selecting members of the Definition Team, high-level instructions for determining risks, and the steps required to initiate a project. Following this, the guide addresses project execution. UDOT directs its project managers to adhere to the MITAR management principle. MITAR stands for Monitor, Investigate, Take Action, Report. For each phase of project execution, the guide instructs project managers on how to operationalize the MITAR principle. Thus, it describes how to apply the principle to scope management, schedule management, and project team management. Next, the guide addresses project construction and closeout, outlining the responsibilities of the project manager and resident engineer. The resident engineer is responsible for directly supervising construction activities, while the project manager works to ensure the scope, schedule, and budget are upheld, and that right-of-way acquisitions and other commitments are fulfilled. This chapter provides guidance on meeting attendance, processing change orders, strategies for partnering with contractors, and final inspection and acceptance. The guide then examines contract administration, including the various contract types used, procedures for identifying and selecting consultants, and alternative delivery methods (e.g., design build, contract manager/general contractor). A final chapter discusses UDOT's approach to risk management.

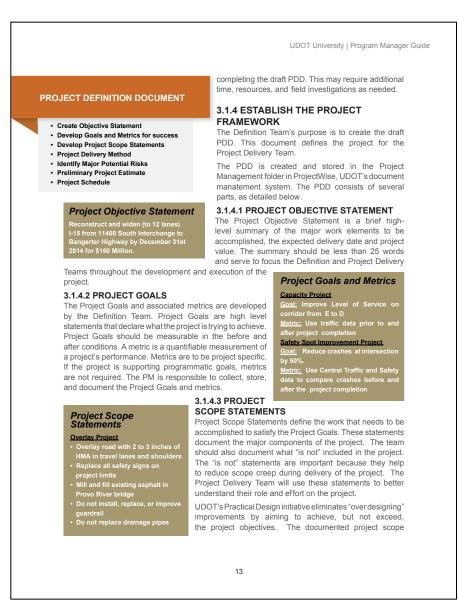


Figure 7 Sample Page from UDOT's Project Manager Guide

Oregon

The Oregon Department of Transportation (ODOT) lacks a dedicated project development or project management office, however, there are helpful resources available to guide project management activities. Two divisions participate in project development and delivery. The Transportation Planning Section manages the transportation planning component of program development, which includes activities leading up to project initiation (e.g., identifying potential projects, drafting the statewide transportation improvement program, project scoping). The Highway Division is responsible for the design, construction, operation, and maintenance of roadways. It also performs activities such as right-of-way acquisition, the award of highway construction contracts, supervision of contractors, studying the environmental impacts of proposed projects, and executing other research functions. ODOT has two designations for staff who oversee and manage projects — project leaders and project managers. *Project leaders* are assigned to insource projects while *project managers* administer outsourced projects. In-source projects are those which follow the design-bid-build process: the agency uses its own resources to design projects and provide construction management. Projects that are outsourced leverage private sector resources for delivery. This

method of delivery is common on projects that use design-build and the program management (i.e., a program management firm offers day-to-day direction, organization, implementation, and operational management for a group of related projects) delivery strategies; it is occasionally used for design-bid-build projects as well. The project development phase begins once a project leader or manager has been assigned to a project. However, the agency's *Project Delivery Guide* (explored in greater detail below) states that *project leaders* may contribute to several activities during program development, including collecting data on their regions during the management systems analysis phase, identifying potential projects, and scoping projects for the statewide transportation improvement program. There is a website devoted to the agency's *Project Delivery Guide* that links to numerous resources and tools (e.g., manuals, environmental procedures, design manual) used throughout a project¹¹.

Area managers manage and lead regional development and construction programs; they also supervise and mentor project managers, project leaders, and in some cases local agency liaisons. Table 3 compares the responsibilities of project managers and project leaders. Note, the roles of project managers and leaders are different. Project leaders manage project development activities on in-house projects but do not play a role in outsourced projects. Conversely, project managers are responsible for managing outsourced projects and function as the ODOT representative once an in-house projects transitions to delivery (i.e., construction).

Table 3: Roles and Responsibilities of Project Managers and Project Leaders at ODOT

Project Manager	Project Leader
Represents ODOT in delivering multi-million-dollar in-house transportation projects	Supplies project management leadership for inhouse projects during project development
Leads and oversees activities required to develop and administer outsourced consultant contracts for project development and/or construction	Oversees all activities required to ensure all projects move through the project development process successfully
Main point of contact at the regional level for the development and implementation of design-build solicitations and contracts	Coordinates and leads all project management processes for all assigned projects, including risk, quality, public involvement, scope, schedule, and budget management
Responsible for contract administration on construction contracts	Spearheads multiple interdisciplinary teams working on project development
Represents the engineer on a project and has authority to enforce contractual provisions	Offers direction to project team members and coordinates the successful completion of the project development phase
Manages engineers, technicians, surveyors, and clerical personnel who facilitate the project manager's efforts	Prepares and manages project work plans
Plans, analyzes, documents, and manages budgets and cash flow for the construction workforce, facilities, vehicles, equipment, training, travel and other resources	Leads scoping teams
Represents the Highway Division's deputy director, chief engineer, and region manager as an ODOT expert on outsourcing highway construction contracts to consultants, contractors, and local communities	
Reviews, approves, and accepts work produces from ODOT's suppliers	

 $^{^{11}\,\}underline{\text{http://www.oregon.gov/ODOT/ProjectDel/Pages/Project-Delivery-Guide.aspx}}$

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ODOT characterizes its *Project Delivery Guide* as a living web-based document that grew out of presentations originally given in 2008 that were focused on the project delivery process. It is broken into four sections, with each covering a different phase of project development: program development, project development, awarding the construction contract, and construction management. Several appendices contain information related to project types and project delivery methods; procurement; general project management principles; and tools, resources, and systems that facilitate project delivery. The section on program development covers transportation planning as well as activities required to prepare the statewide transportation improvement plan. As noted, project leaders may occupy a limited role during this phase. Project development begins after a project has been identified and been assigned a project leader, project manager, or regional local agency liaison. This phase encompasses everything from project initiation to letting. The guidebook's project development chapter is split into two sections. The first section of the chapter includes ordered task lists that specify activities and deliverables required to complete a milestone (e.g., e.g., project initiation, design acceptance, right-of-way acquisition). Task lists present high-level descriptions of work activities and help project leaders organize their work to ensure all tasks are completed and documents correctly submitted. Following the task lists, the second portion of the chapter describes the steps needed to execute each task. These descriptions outline the purpose of a task, personnel who are involved at each stage, succinct directions for carrying the task out, ODOT resources and offices that can provide support, and activity codes. The lifecycle milestones include project initiation, design acceptance, advanced plans, final plans, PS&E submittal, and project development closeout. From project development, the guidebook moves into the awarding of the construction contract, and discusses how to move a project from PS&E submittal to bid opening, and then from bid opening to contract award. The final chapter addresses construction management; as such it is most relevant to the project manager, who serves as ODOT's representative during this phase on most design-bid-build projects. It summarizes tasks that must be completed before onsite work begins, construction activities, completion of construction, and project closeout. After a project concludes, project managers must ensure that comments and concerns pertaining to constructability, problems, solutions, and design changes are incorporated into the project narrative. Project managers also organize a post-project critique with project team members and interested stakeholders to document lessons learned and ways to improve processes that were part of the project.

North Carolina

The North Carolina Department of Transportation (NCDOT) first audited its organizational structure in 2007 with the goal of developing suggestions for areas to improve. The audit found that NCDOT should be more strategic in managing the transportation network, set performance goals and accountability, prioritize projects, and strengthen leadership and talent management (Lindquist et al., 2009). Responding to the audit, NCDOT focused on changing functional alignments to address challenges such as department silos, lack of accountability, and inconsistent coordination in project delivery and management. Functional alignments are:

- Monitoring, Communication, and Control
- Strategy and Investment Analysis
- Business Administration
- Process Management
- Program and Asset Management

NCDOT undertook a study several years later on the agency's current state, how the organization's goals were aligned with current structure, and pay structures (North Carolina Department of Transportation, 2015). The study objectives were to enhance decision making at the division level, practice more individual accountability for project delivery, and right-size staffing levels. Reviewing project delivery goals indicated that focusing on planning document completion, letting dates, and construction completion dates was

needed. Of note was the implementation of a new screening process to determine the delivery of projects, where simpler projects are sent to the Highway Divisions for development while more complex projects are assigned to project delivery teams, or multidisciplinary teams. "Multidisciplinary Teams will eliminate the current silo approach to project delivery, and transition the Department to an integrated organizational structure that increases accountability for project delivery" (p.6). A project delivery committee oversees the screening process before proceeding to executive review. Table 6 in the Appendix (reproduced from Figure 2.2, p.4) shows considerations NCDOT accounts for during the screening process.

Figure 8 (Figure 2.4, p.6) illustrates how division engineers work with project delivery teams and central office staff during the project development process. Figure 9 (Figure 2.5, p.7) provides an overview of the multidisciplinary team that assigns project responsibilities to the team lead and design questions to the roadway design team.

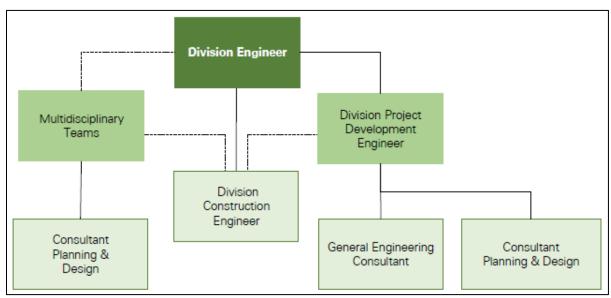


Figure 8 Division Engineer Project Development Resources

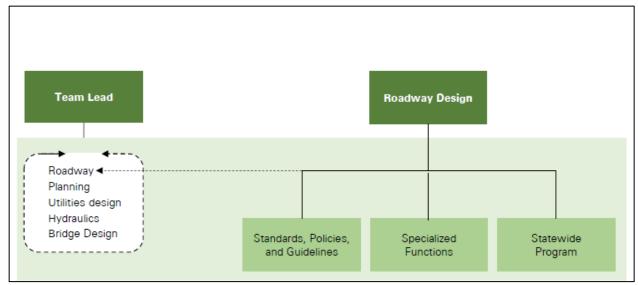


Figure 9 Multidisciplinary Team Example

Indiana

The Indiana Department of Transportation (INDOT) has an Office of Project Management in the Production Management Division (located in the agency's central office). Most project managers reside within one of the agency's six district offices. The Office of Project Management will designate a project manager from its office on major projects, whereas for minor or maintenance projects the project manager is assigned at the district-level office. INDOT has created and adopted the Project Development Process (PDP), a project management and decision-making process for transportation projects. The primary goal of the PDP is to encourage communication among disciplines, ensure there is documentation that describes the reasons underpinning project-related decisions, eliminate duplicated effort among disciplines, identify early in the project development process potential red flag issues (INDOT defines red flag issues as areas of concern that might require additional study coordination, creative management or design approaches, or increased right-of-way or construction costs), and facilitates the completion of work products as early in the process as possible. In doing so, the PDP improves communication among technical disciplines, results in quality plans, and minimizes cost overruns during right-of-way acquisition and construction. INDOT classifies projects based on their size, complexity, and potential impact on the environment. There are three categories — major, minor, and maintenance. Each project type has its own PDP template; Figure 10 lists the processes required for different project types. The agency maintains a small website ¹² focused on project management, which contains a brief narrative on INDOT's approach to constructability reviews and several resources, including Gannt chart templates for major and minor projects, the PDP manual, documents pertaining to value engineering, and a link to the cost estimating and cost management program.

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¹² https://www.in.gov/indot/2697.htm

	Project Classification	
Maintenance	Minor	Major
Step 1:	Step 1:	Step 1:
Project Compilation	Professional Services	Professional Services
(Data Management and Inspections)	(Contracts and Agreements)	(Contracts and Agreements)
Step 2:	Step 2:	Step 2:
Project Identification	Conduct Research and Technical	Conduct Research and Technical
(Cost Benefit Analysis)	Studies	Studies
	Step 3:	Step 3:
	Identify and Evaluate Conceptual	Identify and Evaluate Conceptual
	Solutions	Solutions
Step 3:	Step 4:	Step 4:
Prioritization of Selected Projects	Develop Reasonable Alternatives	Develop Reasonable Alternatives
	Step 5:	Step 5:
	Identify Preferred Alternatives	Identify Preferred Alternatives
	rooming i roioirod ratoriauros	radius ricidioa ritariativos
	Step 6:	Step 6:
	Stage 1 – Develop Preferred	Stage 1 – Develop Preferred
	Alternative	Alternative
Step 4:	Step 7:	Step 7:
Separate Projects into Project	Stage 2 – Advance Preferred	Stage 2 – Advance Preferred
Categories for Submittal	Alternative	Alternative
	Step 8:	Step 8:
	Environmental Approval	Environmental Approval
	Step 9:	Step 9:
	Prepare Final Right-of-Way Plans	Prepare Final Right-of-Way Plans
	Step 10:	Step 10:
	Begin Land Acquisition	Begin Land Acquisition
	Step 11:	Step 11:
	Stage 3 – Complete Preferred	Stage 3 – Complete Preferred
	Alternative	Alternative
	Step 12:	Step 12:
	Prepare Final Tracings Package	Prepare Final Tracings Package

Figure 10 Steps Required to Complete Different Project Types (INDOT)

At INDOT, once project managers are assigned to a project, they generally stay with the project as it moves through the entire PDP. The agency has published a high-level description of project managers' key responsibilities; these include:

- Verifying the project has been entered into INDOT's scheduling and project management system
- Confirming that a project's development funding has been approved in the Transportation Improvement and the Indiana State Transportation Improvement Plan
- Producing a business case for the project if the agency anticipates that consultants will be needed for development
- Working with the project sponsor to identify a project design team, which is responsible for completing work specified by the PDP
- Maintaining a project file that documents all project activities and products and communicating and coordinating with designated INDOT staff throughout the project
- Determining the extent of federal involvement in the project

Project managers are responsible for classifying projects, sometimes receiving input from the INDOT's central office. At the outset of each project, project managers organize and lead a kickoff meeting, the aim of which is to convene all affected stakeholders to discuss specifics about the project, identify the project

goals, determine the level of public involvement required, define general work requirements, develop an initial scope of work for planning studies (if necessary), generate an RFP to hire a study consultant, and ensure a consensus has been reached on how a project will move through the PDP. Furthermore, project managers develop and implement public involvement plans (on complex projects INDOT will sometimes assign a dedicated person to oversee this), generate a project-specific Gannt chart from the templates available to them, and establish a project commitments summary. This identifies all commitments that will be made during the PDP. It is a roadmap that provides guidance on information in the project file and documents what stakeholders are responsible for executing commitments made during the process. Project manager responsibilities vary slightly according to project type (i.e., expectations and level of involvement in various tasks differ for major and minor projects), however, project managers do oversee the entire PDP. The *Project Development Process Manual* includes task breakdowns and assignments for different project types. It also contains matrices for major and minor projects that outline the reviewing responsibilities INDOT (i.e., internal) stakeholders and external stakeholders that contribute to projects.

INDOT's *Project Development Process Manual* is a comprehensive guide to the agency's PDP. The manual's brief introduction offers an overview of the PDP as it applies to each project type (i.e., major, minor, and maintenance). It then discusses how project managers contribute to the development and delivery of projects by coordinating multidisciplinary project teams. The introduction also reviews how projects are classified (and transitioning a project from one classification to another if needed), federal oversight determinations, public involvement, roles and responsibilities, and links to manuals that are used to inform project development. The manual then includes separate chapters for each project type, with each defining what steps are needed to completed tasks, individual activities, and sub-activities. For each activity, the manual highlights what work is performed, who the responsible parties are, materials needed to complete the work, activities that must precede work before it can begin, and what deliverables an activity results in. Individual sections within each chapter describe how to execute the processes listed in Figure 10. As noted, INDOT has also developed Gannt chart templates for major and minor projects. These templates can serve as a baseline, which project managers can alter to meet their specific needs. The Gannt charts include spaces in which to enter activity IDs, activity names, activity duration, start and finish dates, and predecessor and successor activities, and a graphical timeline.

Minnesota

The Minnesota Department of Transportation's (MnDOT) Office of Project Management and Technical Support facilitates project development and delivery. Three additional offices are situated under this office on the agency's organizational hierarchy — Office of Design Support, Office of Project Management, and the Office of Project Delivery. Within each of these offices are specialized groups and offices focused on different aspects of project development. Under the Office of Design Support are Design Standards; Geometric Design Support; Design Flexibility and Site Development; Value Engineering; and Major Project Committee, HPDP (Highway Project Development Process), and Spec Book. Within the Office of Project Management are Cost Management, Design Build, the Construction Manager General Contractor, and P6 Project Controls and Shared Service Center (dedicated to scheduling project activities). Lastly, the Office of Project Delivery contains the following groups: Special Provisions, Cooperative Agreements, Project Design Services, Engineering Cost Data and Estimating, Consultant Services, and the Technology Support Group. Project managers work in district offices throughout the state. MnDOT publishes numerous resources for its project managers, and its website houses extensive websites with guidance pertaining to HPDP and project management¹³. Currently, the agency is revising some aspects of its project development and management process. For example, it is reworking its scoping guidance to achieve consistency with the *Project Management Body of Knowledge* and within the past few years has switched over to Primavera P6 for its scheduling needs. While all scoped projects must have a P6 Scoping Schedule, project managers

¹³ For HPDP, see http://www.dot.state.mn.us/planning/hpdp/index.html. For the Office of Project Management, see http://www.dot.state.mn.us/planning/hpdp/index.html.

are not responsible for developing schedules — they work with personnel in the Shared Services Center, who in turn construct project schedules.

MnDOT project managers work on projects from their initiation through construction. They develop project charters, which include details on project location, purpose and need, a preliminary scope, potential risks, and initial costs estimates. Once an assistant district engineer has approved the charter, project managers use MnDOT resources to develop a scope and plan for project delivery. Project managers have the following responsibilities: 1) serve as the primary contact on projects and working with stakeholders; 2) prepare management plans (e.g., scope, schedule, budget) and obtain management's approval of those plans; 3) direct and manage the project team to ensure the delivered project is within scope, on time, within budget, and is high quality; 4) monitor project performance and take corrective actions; and 5) periodically report on project status to stakeholders and management. Furthermore, MnDOT authorizes project managers to make scope, schedule and budget decisions within the approved baselines. If necessary, they can elevate issues that demand resolution from individuals with greater authority and specify reasonable deadlines for decision making.

Currently, MnDOT does not have a guidebook that consolidates all relevant information on project development and management into a single document. However, websites for the Office of Project Management and HPDP contain guidance, tools, and templates that walk project managers through the project development process. The agency has published a short document, *Instant Project Management*, that briefly summarizes the tasks project managers are responsible for during project development, from project planning to closing out. Patterned after the *Project Management Body of Knowledge*, and borrowing some of its terminology, the guide divides the project into phases and specifies what is accomplished during each. The Office of Project Management website also houses several tools explicitly classified as project management tools, including a project charter template, instructions on developing a public information plan, and Microsoft Excel templates for stakeholder and contact lists, a stakeholder management workbook, and schedule initiation form. It also provides extensive guidance on scoping and many templates and instruction sheets for conducting scoping. Microsoft Word templates are available for scoping worksheets, project planning and scoping reports, and project change request forms, among others. Additional resources obtainable through the Office of Project Management include information on Primavera P6 (scheduling software) and a master work breakdown structure; cost guidance, which encompasses forms and templates for preparing cost estimates and directions for estimating project costs; material on cost management; risk guidance and tools, including references for analyzing and managing risk, risk checklists, and a risk register and issue log Microsoft Excel template; project team and communications tools; project management tools; and tools for monitoring and controlling the project. Readers should consult MnDOT's website to examine the content and layout of individual templates. The HPDP website stores abundant resources that can assist project managers in navigating the project development process. Notably it offers step-by-step outlines that summarize the precise steps needed to complete different activities, such as drafting purpose and need statements, preparing environmental impact statements, and developing scoping documents. It includes charts and guidance that specify the offices and personnel various documents must be submitted to for review. Along with these items, the HPDP website links to subject-matter guidance documents on a range of topics, from air quality and complete streets to erosion control and layouts. Each guidance document includes high-level information on a topic; threshold criteria; how the issue relates to HDPD; applicable guidelines and regulations, a glossary of key terms, and contact information. The documents also link to offsite (i.e., non-MnDOT) guidance, manuals, best practice manuals, and other materials project managers should examine to develop a topical understanding of different subject areas.

Other States

This review sought to provide a representative survey of what responsibilities state DOTs assign to their project managers, where project managers are located within their agency's organizational hierarchies, and

what resources have been made available to them to facilitate project management. While not an exhaustive review, the discussion of the eight states' practices captures the major contours of how state DOTs conduct develop and manage projects throughout the United States. That said, other states not discussed in the above sections have released tools and guidance that warrant brief mention, as they could potentially serve as a model for KYTC's project development guidebook.

Some DOTs have developed highly technical project development manuals that provide fine-grained information on software packages and systems they use to manage projects — principally, their documentation. The Connecticut Department of Transportation (ConnDOT) has published its *Digital Project Development Manual*, which offers precise guidance on using ProjectWise and preparing key project documents (e.g., plan sheets, contracts, change orders, as-built revisions). For various processes, the manual has step-by-step procedures that guide users in the correct execution of tasks. Because it is software-oriented, the manual includes little on the specifics of project development and management at the programmatic level.

Several of the guidebooks referenced previously adopt a checklist or bulleted format, enabling them to quickly communicate what is to be done during each step of the project management process. The Virginia Department of Transportation (VDOT) has a slightly different, more high-level take on this form (Figure 11). For each of the agency's project categories, a table specifies whether an activity is required or should be considered. Eight of the procedures are non-optional irrespective of project category. The table also links to brief guidance documents for 14 of the 17 tasks (indicated in blue). Guidance documents are succinct (averaging between four and six pages) and contain a description of the task, its purpose, steps for completing it, tools and resources that can facilitate work, and sample deliverables. While most of the guidebooks we discussed link to other resources, VDOT's approach is somewhat unique in that the agency pairs a high-level guidance document that outlines and describes the complete project development process with dynamically linked materials that scrutinize individual processes. Uncoupling the high-level description from narratives of individual processes perhaps makes for a less intimidating manual, one project managers would be more likely to take advantage of routinely.

Project Management Procedures	Proj	ect Ca	tegory		
and Checklists	I	II	III	IV	V
Initiate Project Scope	R	R	R	R	R
Final Project Scope					
Project Development Schedules	R	R	R	R	R
Project Development Budget/Estimates	R	R	R	R	R
Public Hearing Team Meeting	C	C	R	R	R
Public Hearing	C	C	R	R	R
Field Inspection Team Meeting	C	C	R	R	R
Pre-Advertisement Conference	C	R	R	R	R
Prepare for Advertisement and Contract	R	R	R	R	R
Execution					
Construction Budget Development &	R	R	R	R	R
Mgmt					
Pre-Ad Construction Schedule	R	R	R	R	R
Development					
Post Award Construction Schedule Mgmt	R	R	R	R	R
Pre Construction Conference	R	R	R	R	R
Progress Meetings	C	C	R	R	R
Financial Management Plan	C	С	C	R	R
Risk Management Plan	C	C	C	R	R
Project Communication Plan	C	C	C	C	R
Project Management Plan	C	C	C	C	R
$\mathbf{R} = \text{Required}$		C =	Consid	ler	

Figure 11: Virginia DOT Project Development Requirements Matrix

Several agencies (e.g. ConnDOT, Washington DOT) have developed process maps that illustrate workflows for different project phases. These vary in size and complexity. Washington DOT, for example, adopted a high-level approach; its maps depict the relationship between and among processes, but omit discussion of specific tasks or documents associated with each. ConnDOT's process maps are highly detailed. Their stated purpose is to expedite the completion of each project task by delineating standardized processes and communicating them clearly and effectively. A second goal of the agency's process maps is that young engineers or consultants should be able to complete tasks accurately and efficiently. They can also be revised to reflect changes to internal processes. Figure 11 is a Design-Phase Utility Coordination Process Map. Note that the map includes processes, documents, key decision points, register the beginning and end of processes, and indicates where data are needed or produced.

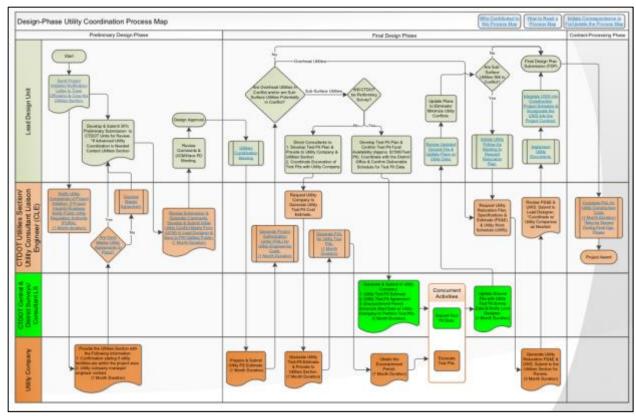


Figure 12 Connecticut DOT Design-Phase Utility Coordination Process Map

Conclusions

- STAs undergoing organizational change are being driven by factors such as smaller budgets, changing priorities, a focus on efficiency, and improving project delivery. One area where research has shown process improvements can be made is the environmental process. As far as project management, Florida's DOT conducted a benchmarking study that explored project management structures and potential training options, which are grounded in traditional project management orthodoxy. Such best practices in these areas can be used as a template when considering organizational change to emphasize project development and management.
- While several state DOTs have created sections or departments focused entirely on project management, not all have. Some delegate project development and management responsibilities to their highway or planning divisions. Typically, project managers work in regional or district offices and are responsible for overseeing a project from its inception to closeout. There are some exceptions, however. Florida's DOT assigns project managers for each phase of project (e.g., planning, right of way); Oregon's DOT has both project leaders and project managers, with project leaders spearheading the development of in-house projects and project managers taking over once a project reaches the construction phase.
- Project managers have a wealth of resources to draw upon when managing projects. Many states have published guidebooks that offer a step-by-step narrative of the project management process, specifying what activities their project managers need to complete during each project phase, documents and forms that need to be submitted, agency procedures, software resources, and helpful tips. Guidebooks vary in terms of their length and complexity. Some guidebooks are very text-heavy, differentiating them little from other policy manuals that agencies issue. Others embrace a more intuitive approach, relying more heavily on checklists and graphics while directing project managers to other documents if they require more detailed information. These guidebooks tend to be much briefer than their denser counterparts.

Some agencies maintain up-to-date websites that that project managers can turn to for instruction.	link to key	resources,	manuals,	and other	materials

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Appendix

Table 4: Areas of Organizational Change

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	Total State s	Alaska	Arizona	Arkansas	Colorado	Delaware	District of	Florida	Hawaii	Idaho	Maine	Massachuset	Michigan	Mississippi	Missouri		New York	North	Oregon	Rhode	South	South	Utah	Vermont	Wisconsin
All Business Units (Do Not Check Other Boxes)	7	X							X	X	X	X			X	X									
Performance measures	10		X		X	X							X	X				X		X			X	X	X
Planning	10		X			X		X					X				X		X	X	X			X	
Construction	9		X			X		X					X	X			X	X		X			X		
Maintenance & operations	9		X		X	X		X					X					X	X	X			X		
Multimodal transportation	9		X				X	X					X	X				X			X		ĺ	X	
Traffic operations & ITS	8		X	X	X								X				X		X	X			X		
Design	7					X	X	X					X				X	X		X					
Public affairs	7		X	X									X	X			X	X			X				
Policy	7		X	X									X	X					X	X				X	
Programming & budget	7		X	X	X	X							X						X	X					
Environment	6		X			X	X						X										X		X
Districts/regions	6				X	X		X					X				X	X							
Finance	6				X	X							X					X		X	X				
Administration/HR	6		X		X			X										X		X	X				
ROW	5					X	X	X					X				X								
Freight	5		X					X					X					X			X		ĺ		
Safety	4												X				X		X		X				
Legal	3			X		X	X																		
IT & other support services	3		X				X														X				
Government affairs	2		X											X											
Materials & research	2												X							X					
Motor vehicle, state police, or other non-	1		X																						
Other: Local Government Assistance	1																					X			

Other: Disadvantage Business Enterprise	1																								X
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Table 5: Organizational Change Strategies by State

Table 5. Of gamzational Change but a	itegres,	<u> </u>	<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	_																							
	Total State s	X Alaska	Anonymous	X Arizona	d Arkansas	X Colorado	d Delaware	X Florida	X Hawaii	d Idaho	Kansas	Maine	Massachuse	X Michigan	(Mississippi		New	Hamps	X New York	X North	X Oregon	X Rhode	X South	South	Utah	Vermont	X Wisconsin
Reorganization of functions and responsibilities under major business units	20	X		X	X	X	X	X	X	X	X	X		X	X	X		-	X	X	X	X	X			X	X
Eliminate redundancies	19		X	X	X		X	X		X	X	X	X	X	X	X	X		X	X	X	X		X		X	
Staffreallocation	18	X	X	X		X	X	X	X					X			X		X	X	X	X	X	X	X		
Increased outsourcing	10						X	X		X	X	X		X		X				X		X					
Decrease in level of vertical control/hierarchy (decisions made across organization)	10			X				X		X		X	X		X	X	X			X		X					
Use of internal task forces or working groups	10		X	X			X	X	X				X			X			X		X		X				
Workforce reductions	9			X			X	X		X		X		X		X	X								X		
Centralization of responsibilities	8	X		X				X	X					X					X				X		X		
Eliminate business unit/staff	7			X			X			X	X			X		X			X								
Privatization	7		X	X		X	X							X		X									X		
Divestiture of units/functions	7			X			X			X	X			X					X							X	
More direct reports to the CEO	6				X	X				X	X	X		X													
Decentralization of responsibilities	6									X						X	X			X						X	X
Use of external task forces or working groups	6						X				X					X			X		X				X		
Create new business unit/staff capabilities	5			X	X			X													X	X					
Decreased outsourcing	2			X																			X				
Fewer direct reports to the CEO	2						X						X														
Workforce expansion	1																	T								X	
Devolution to local government	1																						X				
	•	•	•														•	_									

Increase in level of vertical													X		
control/hierarchy	1														
(decisions funneled 'at the top')															
Absorption of local government															
responsibilities/resources	0														
Other: Increase span of control	1					X									
Other: Conduct manpower analysis													X		
in order to "right size" the	1														
Other: Focus on business process				X											
improvement and accountability	1														
than wholesale reorganization															
Other: Clarify roles and		X													
responsibilities between HQ and	1														
Other: Matrix organization	1									•				X	

Table 6: NCDOT Screening Process Considerations

Table 0. NCDO1 Screening 110cess Constuct at						
Environmental document type –	There are generally three categories that reflect the type of					
Environmental Impact Statement (EIS),	NEPA/SEPA process and permitting required by environmental regulatory and permitting					
Environmental Assessment	agencies. Projects developed under a CE are considered less complex while projects under					
(EA), and Categorical Exclusion (CE)	EA and EIS are considered more complex. EA and EIS projects, and other projects as					
	requested by Division Engineers, will be developed with central project teams.					
State vs. Federal Funding	Other states have seen an improvement in project delivery schedule for those projects that are					
	not funded with federal dollars. Due to the use of federal funding, adherence to FHWA					
	guidelines for satisfying NEPA can be more stringent than NEPA itself. For this reason, the					
	Department intends to focus federal dollars on fewer projects, while not foregoing any					
	eligible federal allocation.					
Procurement method	Projects using innovative contracting methods, such as Public-Private Partnerships and					
	Design-Build will be determined during the screening process. These projects will generally					
	be developed by the central project delivery teams and procured by Design-Build and					
	Priority Projects Units.					
Merger vs. Non-Merger	While a formal merger project selection process exists through multi-agency coordination,					
	much of the data that informs such a decision will be reviewed as part of this screening					
	process.					
	Therefore, a preliminary indication of whether a project will go through the merger process					
	can be made at this time to ensure the appropriate application of Merger.					

Development Status	Projects with substantially advanced planning and environmental efforts may not be included
	in the screening process in order to avoid delays.